WELCONE TO OUR WORLD OF LOGISTICS

UNCOMPLICATE YOUR WORLD >>

We are here to uncomplicate your world of logistics

Your forward-thinking problem-solvers



CHALLENGING STATUS QUO

 \bigcirc

+190

LOCATIONS

PURPOSE-DRIVEN ENTREPRENEURIAL LOGISTICS



HEADQUARTERS, COPENHAGEN DENMARK







We exist to make the world a little less complicated







COUNTRIES



RAGN & SELLS Orsted

Driving climate action throughout global supply chains















THE FOUNDATION OF SGL

OUR PURPOSE

We exist to make the world a little less complicated

SGL HIGHLIGHT VIDEO 2023



SCAN GLOBAL LOGISTICS

WHO WE ARE

FROM LOCAL ENTREPRENEURIAL ROOTS TO **GLOBAL NETWORK FREIGHT FORWARDER**

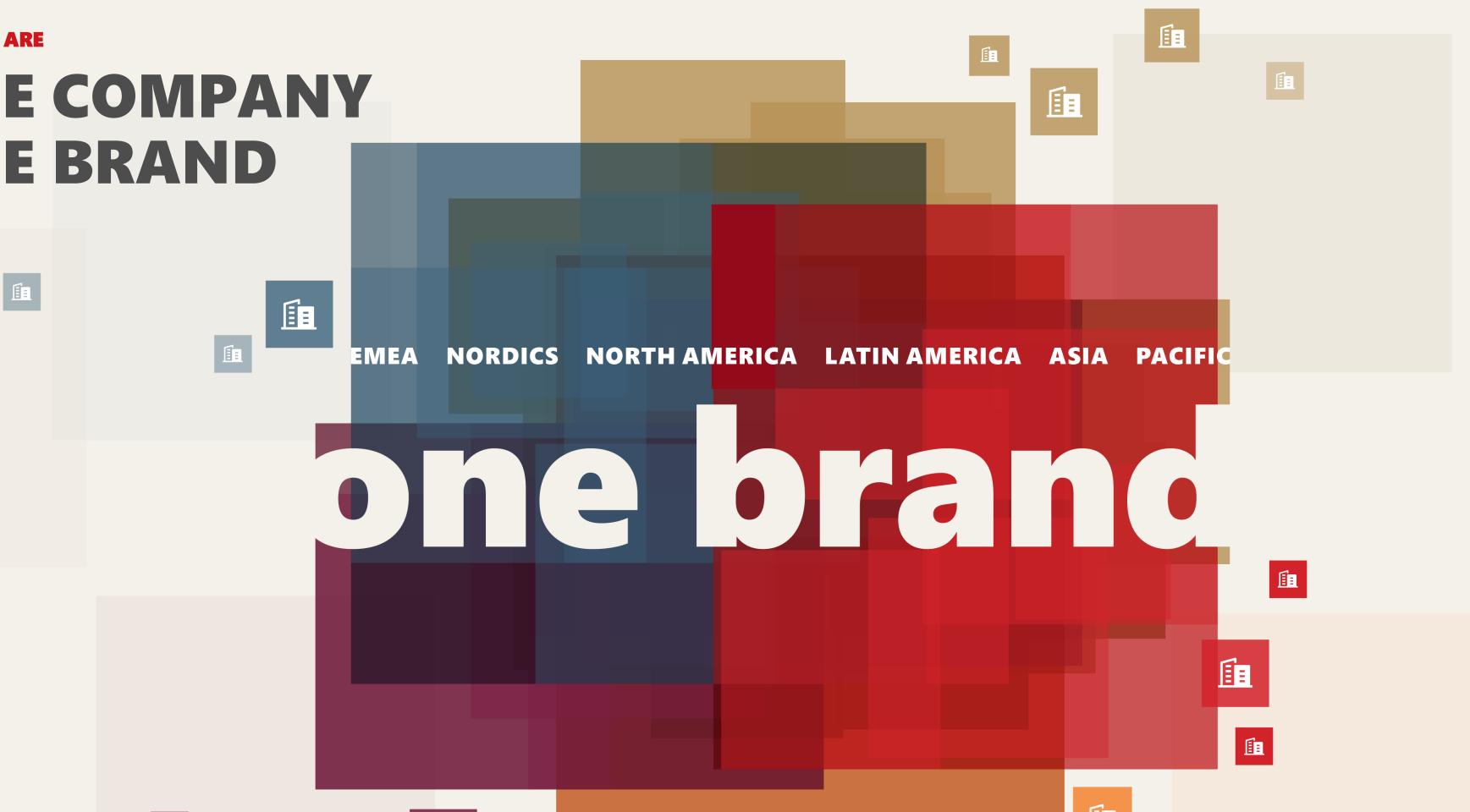
Regional Nordic footprint Agent network **Value-for-money** Can-do-attitude _ Digitally behind **Prsonal** Logistics vendors Dedicated Good service Building know-how **Eager to grow**

Perfect size Accessible Serving all industries **Personal Global player Growth-enablers Proactive Entrepreneurs** Sustainability goals **Empowered people Own worldwide network Supplier-centricity Al-driven technology Can-do-attitude**



WHO WE ARE

ONE COMPANY ONE BRAND









OUR CULTURAL DNA

TURNING A BOLD BELIEF INTO A PROVEN BUSINESS MODEL

OUR PURPOSE

We exist to make the world a little less complicated **OUR MISSION**

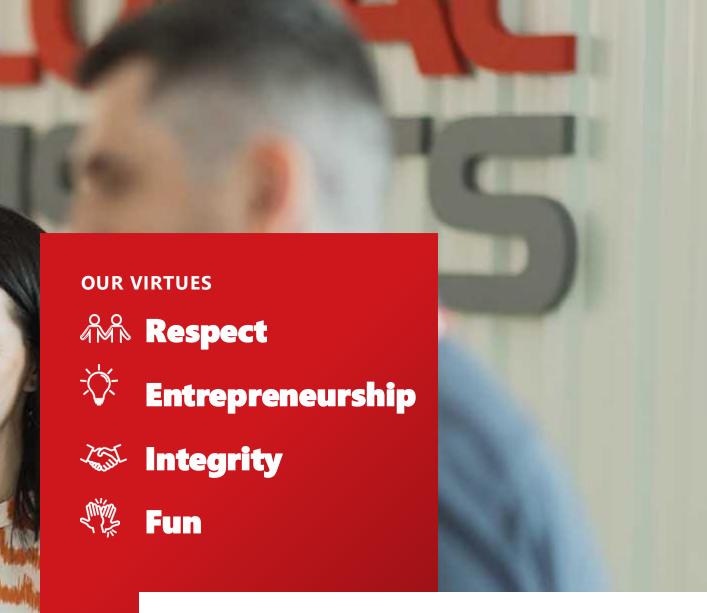
We believe that our purpose can best be fulfilled by bringing a human approach to everyone everywhere

Living in an increasingly interconnected world opens unseen possibilities of moving anything anywhere. But while opportunities are rapidly multiplying, the challenge of finding the right way grows ever more complicated.

Through combining know-how and entrepreneurship, we strive to make the world a little less complicated. By applying a 'can-do-attitude' and staying open to possibilities and our fellow beings, we allow ourselves to level up – as individuals, as an organisation, and as part of society at large.

It makes bringing anything anywhere – whether by air, ocean, rail, or road – meaningful far beyond the final destination.

6 X



Four fundamental virtues guide our actions and approach to others, be it customers, suppliers, or each other.

Strongly dedicated to creating the most meaningful workplace within the logistics industry, our virtues lie at the core of who we aspire to be and how we strive to do business while fulfilling our purpose and mission.



OUR CULTURAL DNA

FOUR VIRTUES AT THE BASE OF CREATING **A MEANINGFUL WORKPLACE**

RESPECT

We don't believe in entitlement, but that **all human** beings are equal *in worth* no matter who they are or what they do

We don't believe in being flawless, but in **the ability** to combine perseverance with innovation to get things done and learn from our mistakes

ENTRE PRENEUR SHIP





We don't only believe in good intentions, but in honesty and execution to have the least possible distance between what we say and what we do



We don't merely believe in protocols, but in **fostering** an informal atmosphere powered by positive energy for human relationships to prosper









A PEOPLE'S BUSINESS

PEOPLE-CENTRICITY AT THE HEART OF OUR STRATEGY



1-3-5 STRATEGY

PURPOSE





KING THE WORLD A LITTLE LESS COMPLICATED

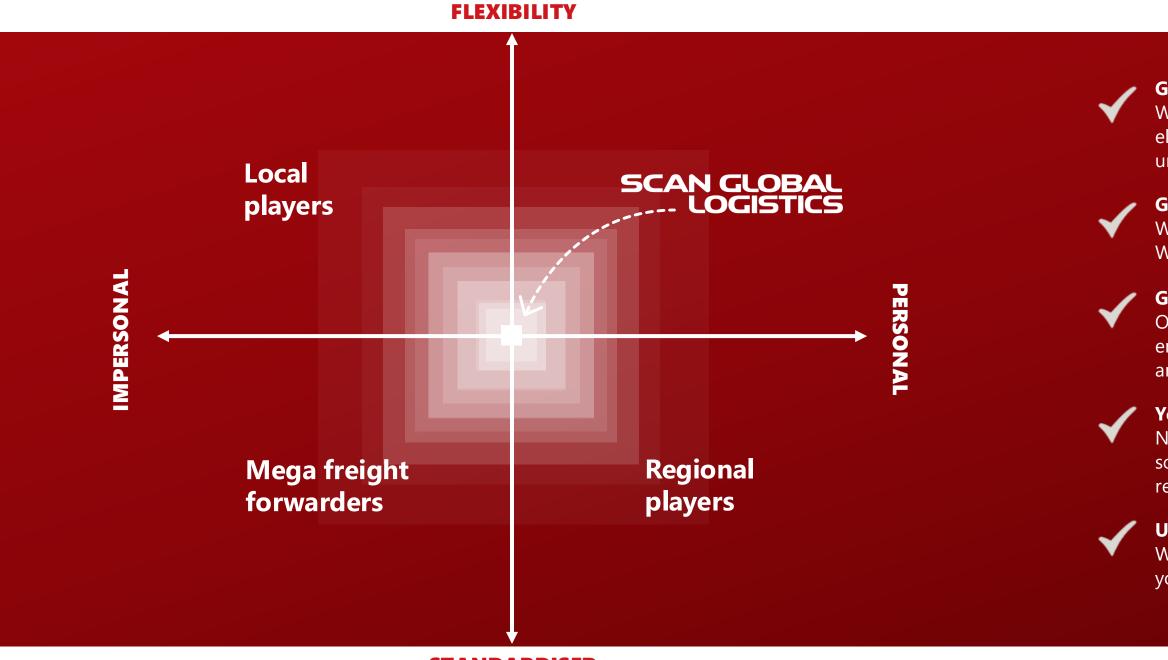
OUR AGILE APPROACH AND MENTALITY IS PERFECTLY SUITED TO NAVIGATE THE COMPLEX WORLD WE LVE IN

REGIONAL REGULATIONS TRADE-WARS PORT STRIKES VOLATILE MARKETS RED SEA ROADBLOCKS CLIMATE CRISIS GLOBAL REGULATIONS DROUGHTS PRICES WAR WORLD ECONOMICS PANDEMICS FEES FLOODINGS EMISSIONS PANAMA CONGESTIONS RE-ROUTINGS CLIMATE TARGETS CYBER TACKS MEDIA ΑΤ GEOPOLITICS SURCHARGES INFRASTRUCTURE CO2 REDUCTIONS ACCIDENT Some TARGETS CHANGING OCEAN ALLIANCES UNCERTAINTY INFLATION DIVERSITY



THE PERFECT SIZE - BIG ENOUGH TO COMPETE, PERSONAL ENOUGH TO CARE

LARGE-SCALE SOLUTIONS AND FLEXIBILITY GO HAND IN HAND



STANDARDISED

Get the best of two worlds

We offer the same complete range of solutions available elsewhere, but delivered with personalised service and unprecedented flexibility in an ever-changing market

Growing to grow you

We grow our business worldwide to help you better grow yours. Where you go, we go

Goods move fast through fast decision-making

Our employees have the authority to act promptly and are empowered to make fast decisions to ensure you a faster service and an effective supply chain

Your challenges define our solutions

No two customers or supply chains are alike. Instead, we create solutions and supportive systems that fit your needs and requirements

Up close and personal

We're not desk-bound; we're where you need us to be. We offer you a long-term partnership, not a volume-based transaction



YOUR CHALLENGES DEFINE OUR ACTIONS

BUILDING TAILORED SOLUTIONS AROUND YOUR BUSINESS





OUR COMMITMENT TO YOU

WE PROVIDE PEACE OF MIND



WE DON'T KEEP YOU WAITING, **WE ACT TODAY** - WITH TOMORROW IN MIND

PARTNER SHIP

WE WILL CHALLENGE BUT NEVER DESERT YOU



YOUR CHALLENGES **DEFINE OUR ACTIONS**

SOLUTIONS **OVER** TALKING

STRATEGY ALIGNED WITH CUSTOMERS **AND CARRIERS**

FULL CIRCLE SUSTAIN **ABILITY**

NO CUSTOMERS ARE ALIKE. WE BUILD **SOLUTIONS FIT TO YOUR NEEDS**

CUSTOMER-CENTRIC



A GLOBAL NETWORK. LOCAL EXPERTISE

YOU GET ON-THE-SPOT DECISIONS

GLOCAL APPROACH

ALL PARTIES ARE EQUALLY IMPORTANT TO A SUCCESSFUL SUPPLY CHAIN

SUPPLIER-CENTRIC

STRONG. PERSONAL AND PROFESSIONAL **BONDS WITH OUR SUPPLIERS**

WHEN OR WHERE YOU NEED US, WE ARE THERE



TRANSPORT MODES AND SOLUTIONS

OUR PRODUCTS, SERVICES & SOLUTIONS

OCEAN FREIGHT



AIRFREIGHT



RAIL FREIGHT



ROAD FREIGHT



PARCEL & EXPRESS



PROJECTS & HEAVYLIFT



FULFILLMENT & DISTRIBUTION



LOW-CARBON SOLUTIONS









VALUE-ADDED SERVICES



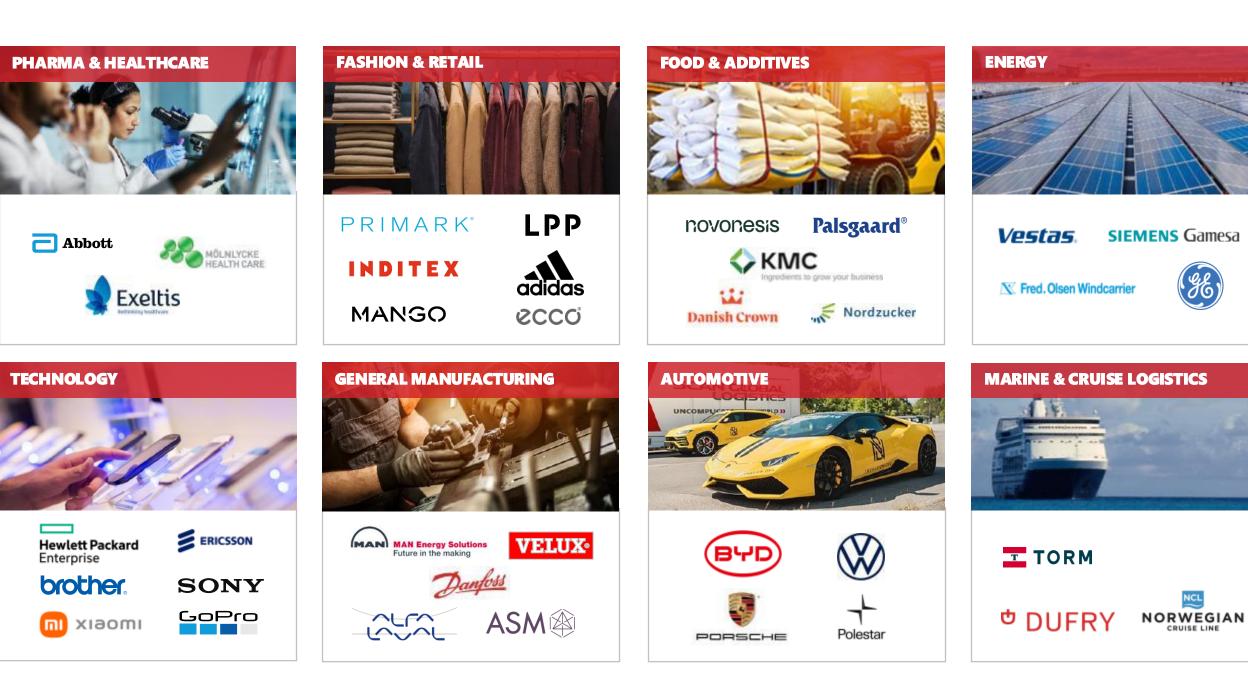


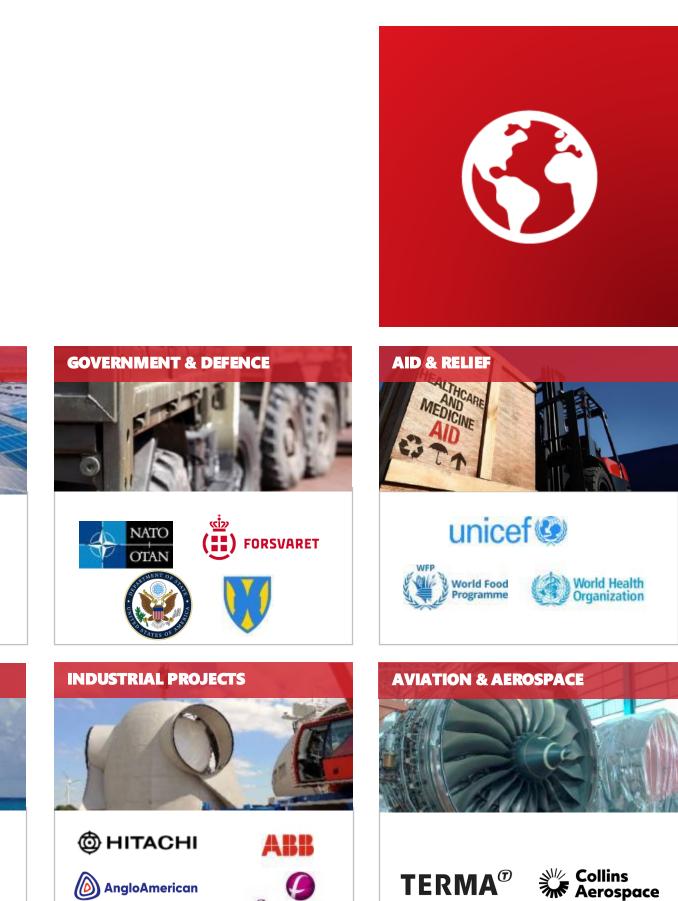




DEEP INDUSTRY KNOWLEDGE

OUR INDUSTRIES





fives

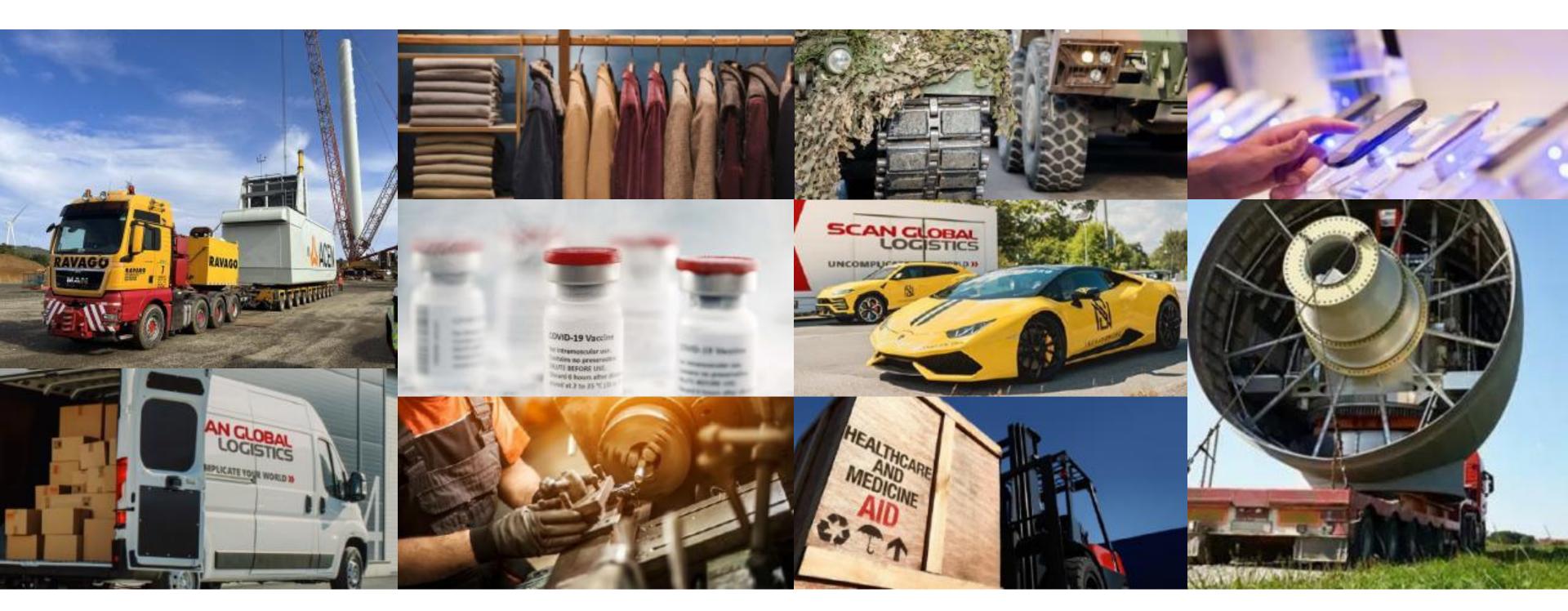
SIEMENS Gamesa

RENEWABLE ENERGY



CHALLENGE ACCEPTED

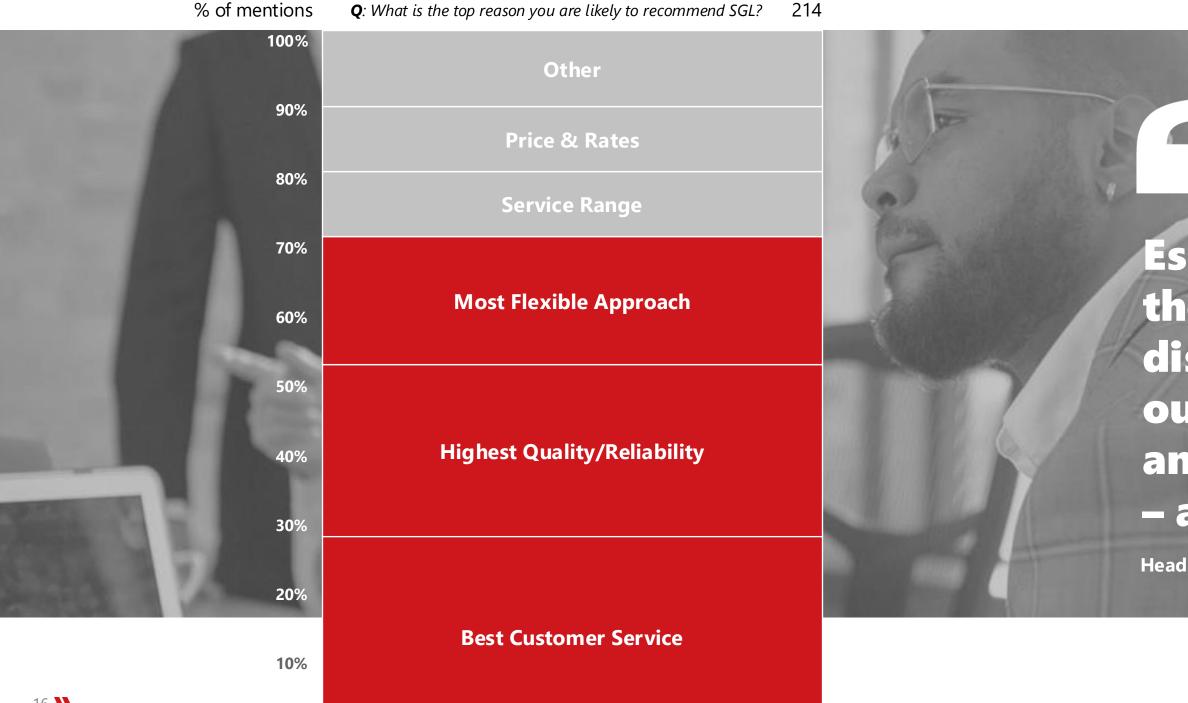
SIZE, DESTINATION, COMPLEXITY DO NOT MATTER





CUSTOMER ADVOCACY

CUSTOMERS CHOOSE US DUE TO OUR FLEXIBILITY, PEOPLE-CENTRICITY AND RELIABILITY



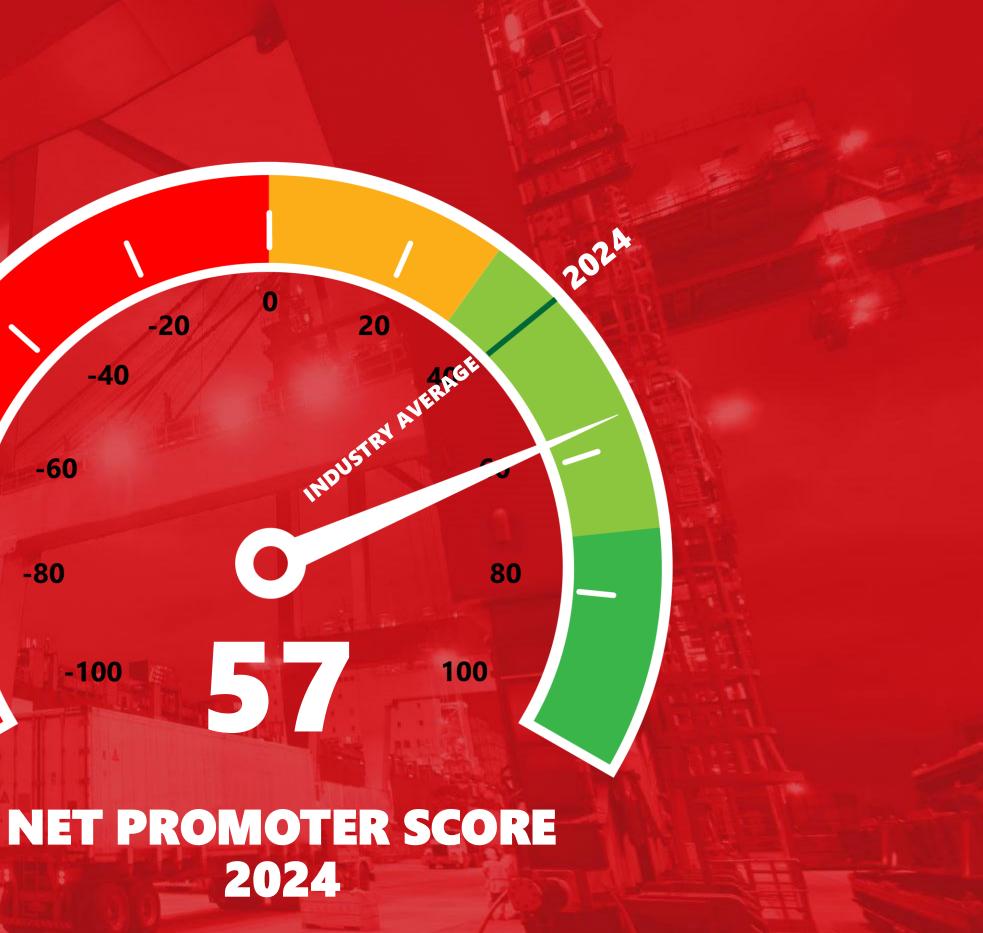
0%

Especially in current times where the container market is being disrupted, we need availability outside of normal office hours and a short response time – all this we get from SGL.

Head of Logistics contracting



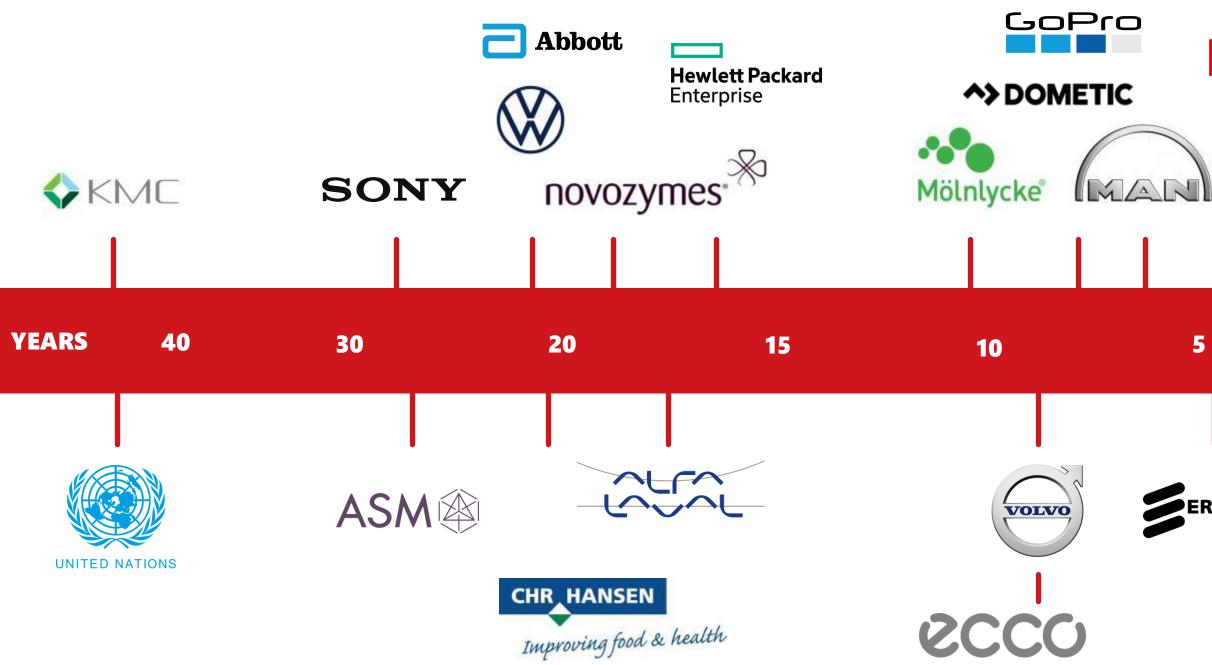
-20 -40 -60 -80 -100



SCAN GLOBAL LOGISTICS

RELATIONSHIP STATUS

LONG-TERM & HIGHLY COMMITTED









CURREN CUSTO **SINCE 2015**

5

ERICSSON

'SGL has a **solution-oriented approach** [...] We pursue the Customer Experience from A-Z as our customers do not care about where a disruption in the supply chain happens. It is therefore vital for us that our suppliers will go the extra mile and be proactive if disruptions occur. Jimmi Paulsen, Alfa Laval



LOW-CARBON LOGISTICS SOLUTIONS

FROM CO2 REDUCTION INTENTIONS TO CONCRETE REDUCTION ACTIONS

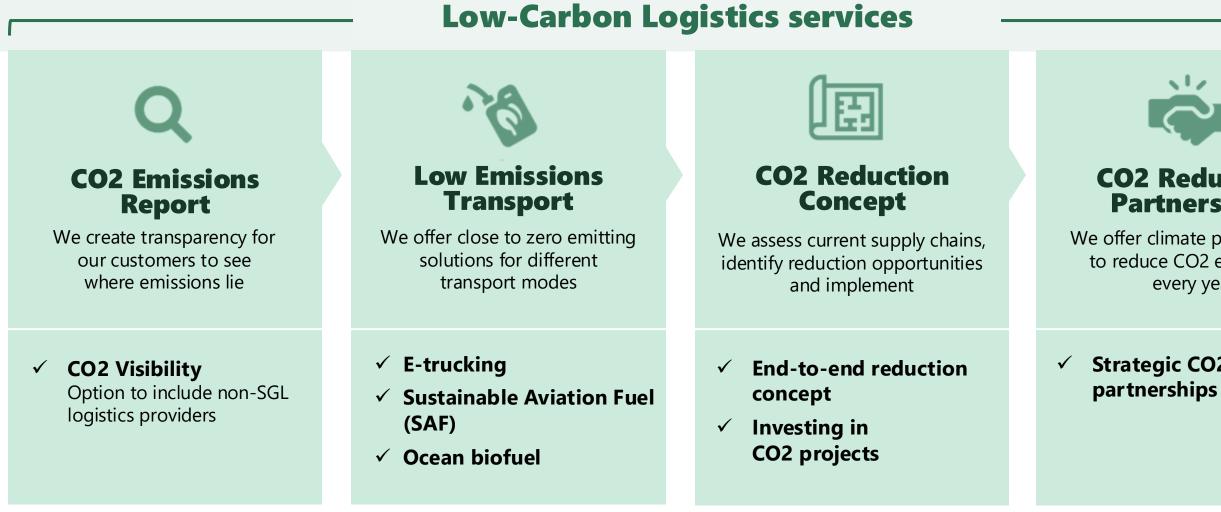


SCAN GLOBAL **Sustainable Aviation Fuel Carbon off-setting solutions**



DECARBONISING YOUR SUPPLY CHAIN

REDUCE YOUR CO2 EMISSIONS -FROM REPORTING TO ACTIONS



Sustainable Expert Advisory

We offer industry expert knowledge and external sustainability advice



CO2 Reduction **Partnerships**

We offer climate partnerships to reduce CO2 emissions every year

✓ Strategic CO2 reduction

Stepping into a more sustainable **future with MAN Energy Solutions**

Decarbonising the supply chain is a joint effort. As a result of our long-standing partnership with MAN Energy Solutions in Denmark, we have initiated a project to test and develop sustainable logistics solutions.



Read about our partnership with MAN Energy Solutions, involving 100% Biofuel



DIGITAL SOLUTIONS

AI-POWERED DIGITAL SOLUTIONS AT YOUR FINGERTIPS

nySGL

Chiller

21,06 21154

 (\checkmark)

Customise your own solution and make data-driven decisions to optimise your supply chain through mySGL - your single sign-on portal:

- Customisable views, user profiles and reports
- Direct access, easy usability and document exchange
- End-to-end visibility and enhanced real-time predictability
- Plug & Play implementation and use

SINGLE SIGN-ON PLATFORM FOR ALL TOOLS

mySGL

mySGL SHIPMENT VISIBILITY Track & Trace

SCAN BOOK Book Portal

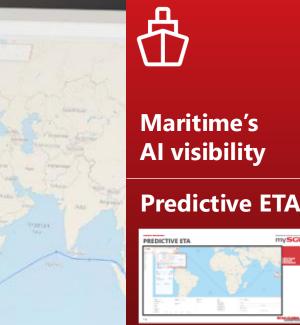
SCAN RATE Rate Calculator SCAN OMS Purchase Order Management System

DOCUMENT SHARING SCAN BIZZ Business Intelligence

SCAN WMS Warehouse Management

VESSEL SCHEDULES







ALL FRAT

D ADD TO ART

BUTHU CONTROL MANONI CONTROL MANONI CONTROL MANONI CONTROL Click image to zoom +

mySGl



No fast or good solutions ever came from limitations. We empower our people to make decisions fast, so what can be solved today, won't wait for tomorrow.

Allan Melgaard, Global CEO & Co-Founder





UNCOMPLICATE YOUR WORLD

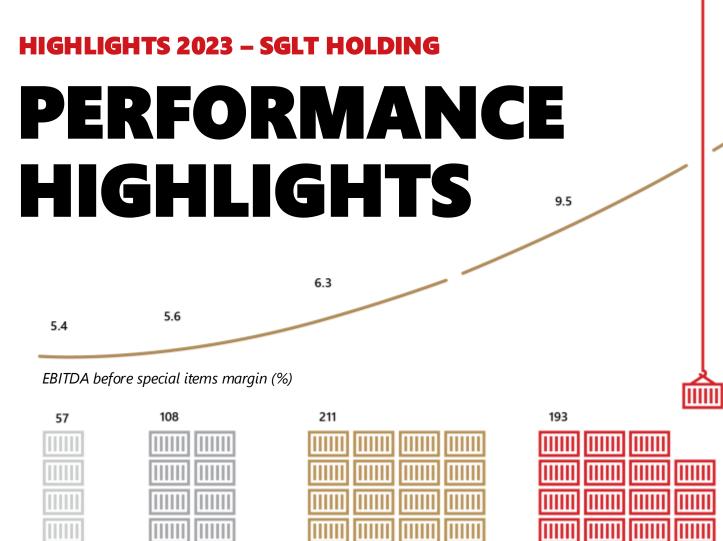






APPENDIX SLIDES





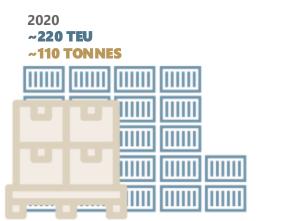
STEADY VOLUMES

2021

Despite the challenging macro- and geopolitical environment, SGL Group was able to maintain ocean freight volumes on par with 2022 through solid ocean performance. Air freight volume experienced solid growth compared to 2020/2021 and only declined 12% compared to 2022 as there was a significant shift from ocean volumes to air freight volumes due to high ocean freight rates.

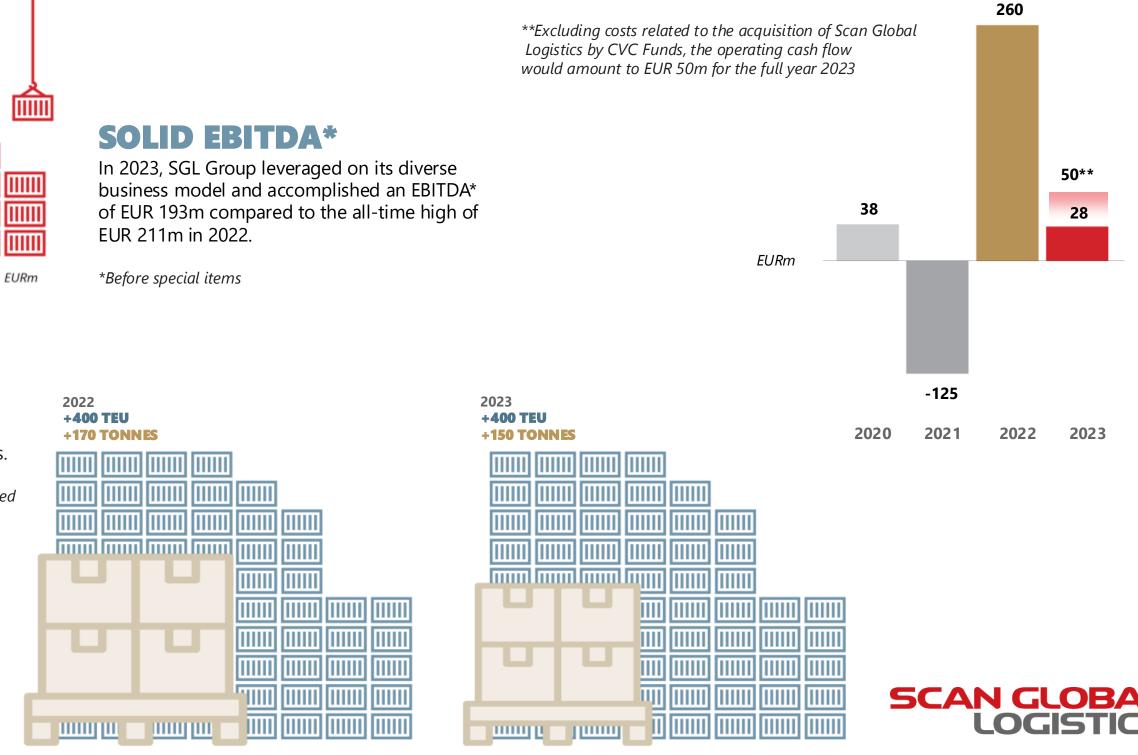
2022

The development in TEU (Twenty-foot Equivalent Unit) and Tonnes shown below are all reflected in thousands.



2021 ~270 TEU ~130 TONNES		

2023



2020

OPERATING CASH FLOW

The operating cash flow amounted to positive EUR 28m in 2023 despite the challenging environment, following the record year 2022. The operating cash flow in 2023 was negatively impacted by the acquisition of the SGL Group, the development in net working capital and effect of increased financing of bonds.

HIGHLIGHTS 2023

STRATEGIC HIGHLIGHTS



A- RATING

Maintained the A- score in our second year of disclosing to CDP (Carbon Disclosure Project), confirming our position in the 'Leadership' category, which recognises companies for implementing best practices on climate action.

NET PROMOTER SCORE

SGL achieved a best-in-class NPS score of 57 in 2024 compared to both mid-marked peers and the largest freight forwarders.

POSITIVE OUTLOOK

S&P has affirmed 'B' rating and **revised outlook** to Positive. Fitch has affirmed 'B' rating with Stable outlook and rated the Bonds 'B+'.



+50 COUNTRIES

SGL continues to progress well on its diverse pipeline of acquisition opportunities and materialised six acquisitions in 2023 (one with closing in 2024), establishing platforms in Switzerland and Portugal, and further strengthening the platforms in Denmark, Germany and the USA. Greenfield activities include geographic expansion to Kenya and Romania. With the combination of acquisitions made and greenfield activities, SGL is now operating in more than 50 countries.

CVC **NEW MAJORITY**

SHAREHOLDER

In 2023, SGL was able to announce CVC as the new majority shareholder. CVC supports our ambitious growth strategy and we see CVC as the perfect match for SGL professionally and culturally.



BRATING

NEW **CHAIRMAN**

In 2023, SGL was pleased to announce the appointment of Nils Smedegaard Andersen as the new Chairman of the Board.

We see Nils Smedegaard Andersen's impressive and deep industry knowledge and capabilities as a great fit helping us to fulfill SGL's ambitious strategy.





WHO WE ARE

FROM ENTREPRENEURIAL ROOTS TO A **GLOBAL NETWORK FREIGHT FORWARDER**



1975 Mahé Freight founded

1989

ScanAm Transport founded

3 countries



2009

Enter into a strategic alliance partnership with TransGroup Worldwide Logistics

2007 Scan Global Logistics

is founded after Mahé was acquired by Odin Equity and merged with ScanAm



(M&As)







2016

SGL Group and TransGroup sold to U.S. private equity firm AEA Investors



2017

Allan Melgaard appointed Group CEO of Scan Global Loaistics









Defined our purpose and vision together with four key virtues in alignment with employees, suppliers, and customers

RESPECT

INTEGRITY

ENTRE PRENEUR SHIP

FUN



2019

Launched MQ Survey and 360° cultural fit assessment



4 acquisitions

2020

SGL and TransGroup merged under one entity



2021

Established a global network growth platform to continue greenfield investments and M&As

Introduced a sustainability strategy and published our first standalone sustainability report

4 acquisitions **4 greenfields**



2 acquisitions

2 acquistions

2022

The extreme growth strategy really took off solidifying our global footprint

2023

2024

3 acquisitions **5 greenfields**

The most purpose-driven & meaningful

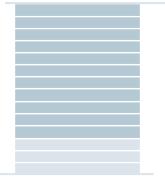
logistics

company

2027

7 acquisitions **2 greenfields**

11 acquisitions 3 greenfields



CVC acquired a majority shareholding in SGL from current investor AEA, which remains a minority shareholder



Former CEO at Maersk and Carlsberg, Nils Smedegaard Andersen, appointed Chairman of the Board

Among the top third in logistics industry on earnings

EUR +5 billion in revenue

Revenues'23: EUR 2.022m



ESG & SUSTAINABILITY

COMMITTED TO A MORE SUSTAINABLE FUTURE





1.5°C Supply Chain Leaders

Driving climate action throughout global supply chains





APPROVED CLIMATE TARGETS BY THE SCIENCE BASED TARGET INITIATIVE

- >> Our targets are aligned with the scenario of limiting global warming to 1.5°C
- >> We have approved Near-Term, Long-Term and overall Net-Zero Targets across the value chain by 2050

MEMBER OF THE EXPONENTIAL **ROADMAP INITIATIVE**

- >> Member of the subgroup 1.5°C Supply Chain Leaders
- >> Committed to cut CO² emissions from transportation among members and business partners by 50-100% within a decade

RATINGS



AND DISCLOSURE

CDP – rated 'A-' in 2023 Recognised in the leadership band for implementing current best practices

EcoVadis – Received a 'GOLD' medal for our sustainability performance in 2024 with a score of 74, ranking us in the top 5% across all companies in all industries





WHO WE ARE

MORE THAN 45 YEARS OF UNCOMPLICATING THE WORLD OF LOGISTICS

1975

Mahé Freight founded

2007

2009

Entered into a

strategic alliance

partnership with

TransGroup

Worldwide

Logistics

1989

ScanAm Transport founded

Acquired by Odin Equity, Mahé merged with ScanAm. Scan Global Logistics founded

2016

SGL Group and TransGroup acquired by U.S. private equity firm **AEA Investors**

2017

Allan Melgaard appointed Global CEO of Scan Global Logistics. Acquired Airlog Group and CrossEurope

2018

Acquired Kestrel Freight and Macca Logistics

2019

Acquired IQS Group, BK Spedition, IC Logistics, and SGL Spain. SGL Express Courier and SGL E-Commerce established as independent companies

2020

Acquired Pioneer and the Air & Ocean activities from Post Nord AB.

Established activities in Poland, the Czech Republic, and Cambodia.

Introduced a new sustainability strategy and published our first standalone sustainability report

2021

Acquired Werner Global Logistics (Air & Ocean activities), Grupo Contenosa, Orbis Global Logistics, and Horizon International Logistics. Established activities in France, South Africa, Togo, and Benin.

2022

Acquired Trust Forwarding, AFL Logistics, Gelders Forwarding, Advection Logistics, Sea Air Logistics.

Established activities in the United Arab Emirates, Sri Lanka and Laos.

2023

Acquired ETS Transport & Logistics, Sand Road Freight, Belglobe Sàrl, 3PL, FLS – Freight & Logistics Solutions, Global Cargo Inc., and GPX.

Established activities in Kenya and Romania.

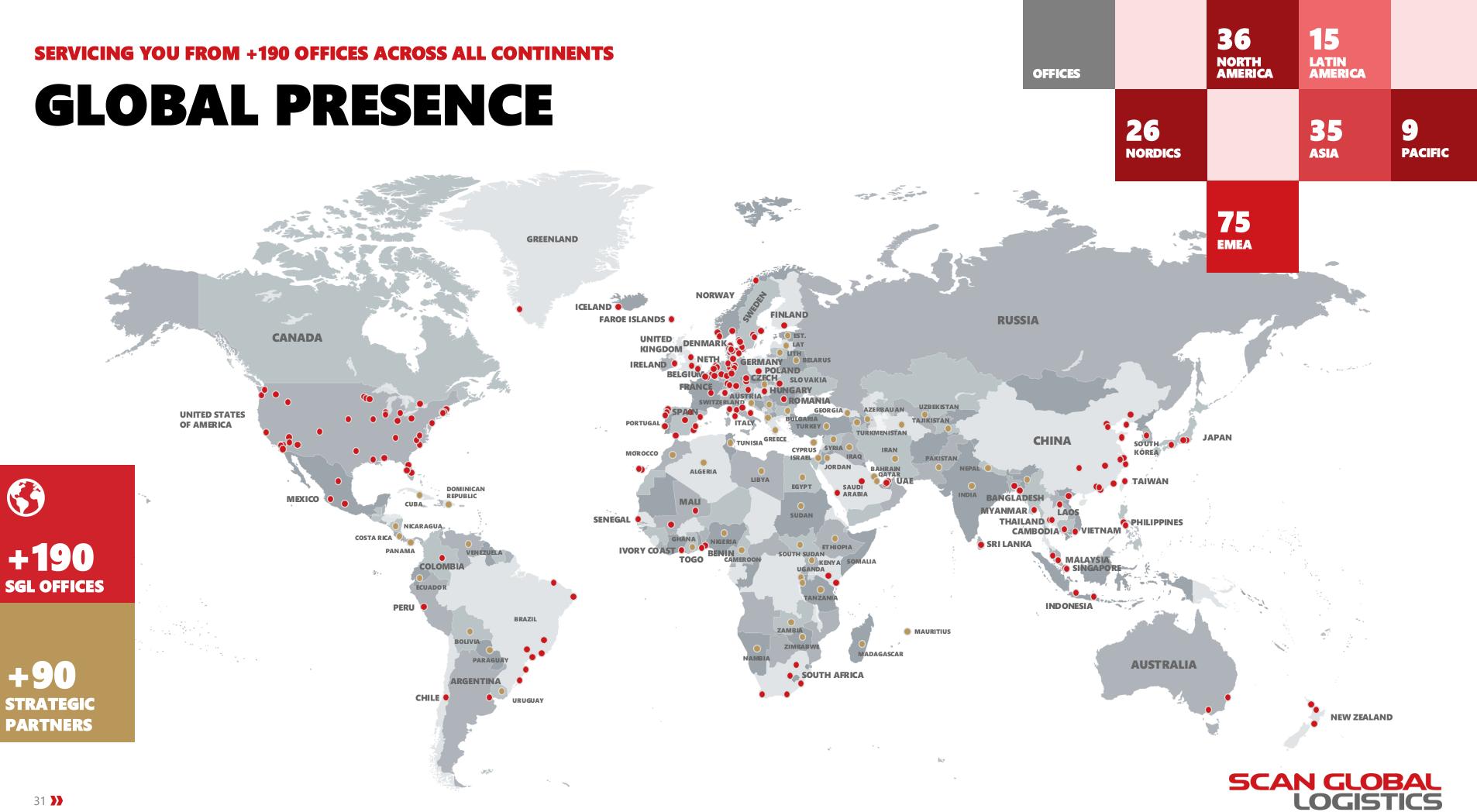
2024

Established activities in Columbia, Argentina, Saudi Arabia, Ireland and Slovakia. Acquisition of ENK Logistics, Blu Logistics Brasil and Foppiani Shipping & Logistics (Italy).



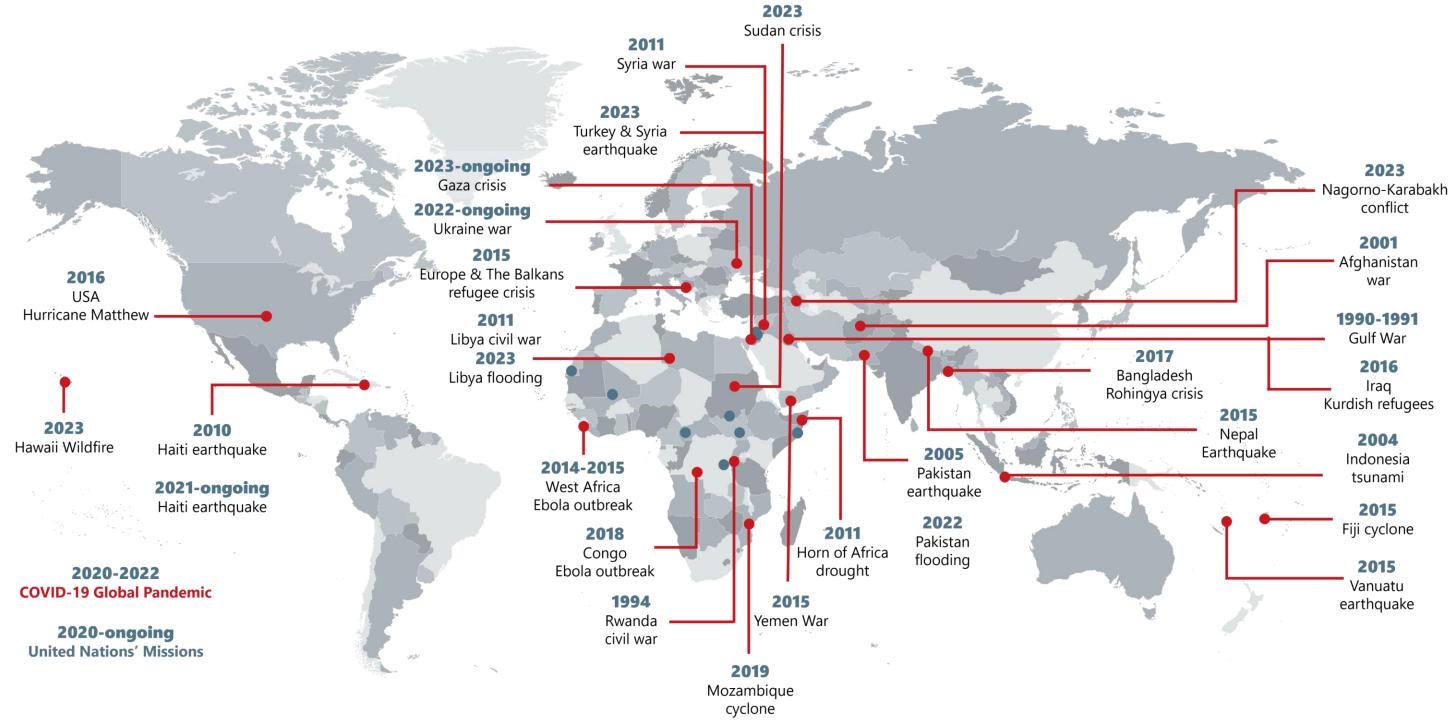
SERVICING YOU FROM +190 OFFICES ACROSS ALL CONTINENTS

GLOBAL PRESENCE



WORLDWIDE AID & RELIEF LOGISTICS

WHENEVER HUMANITARIAN AID IS NEEDED, WE ARE READY TO MOBILISE





OF TRUSTED LOGISTICS PARTNERSHIPS IN DISASTER RELIEF WORLDWIDE

TRUSTED LOGISTICS PARTNER OF

unicef



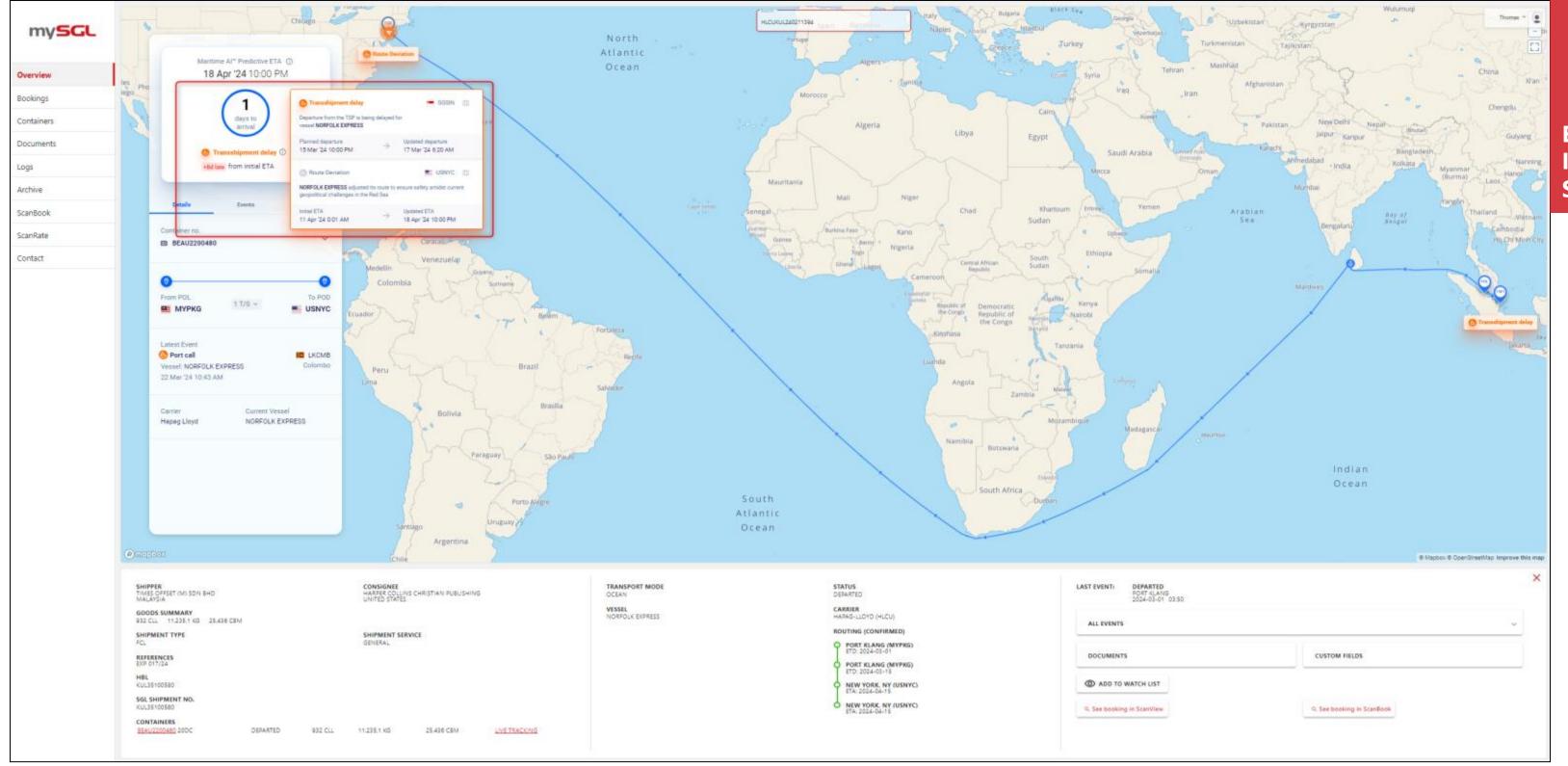






DIGITAL SOLUTIONS

PREDICTIVE ETA







EXCEPTIONS INSIGHTS SCREENSHOT

