



WELCOME TO OUR WORLD OF LOGISTICS



We are here to uncomplicate your world of logistics

Your forward-thinking problem-solvers

UNCOMPLICATE YOUR WORLD »

SCAN GLOBAL
LOGISTICS

CHALLENGING STATUS QUO

PURPOSE-DRIVEN ENTREPRENEURIAL LOGISTICS

1.5°C Supply Chain Leaders

Driving climate action throughout global supply chains



SCIENCE
BASED
TARGETS



100%

**LOGISTICS & FREIGHT
FORWARDING
PROBLEM-SOLVERS**



**EUR 2,022m
REVENUE**



**~650.000
TEUS**



**~200.000
TONNES**



**HEADQUARTERS,
COPENHAGEN
DENMARK**



**+190
LOCATIONS**



**+55
COUNTRIES**

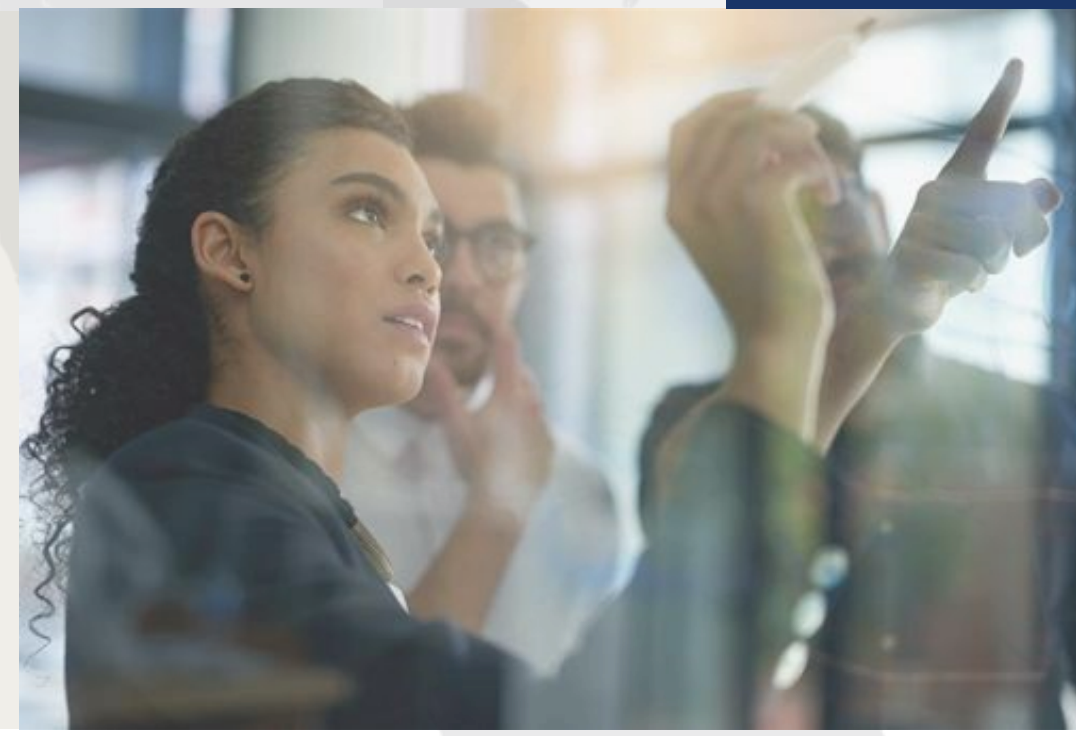


**+4500
EMPOWERED
LOGISTICS
WARRIORS**

**57
NPS SCORE**

**CVC
FINANCIAL
STRONGHOLD**

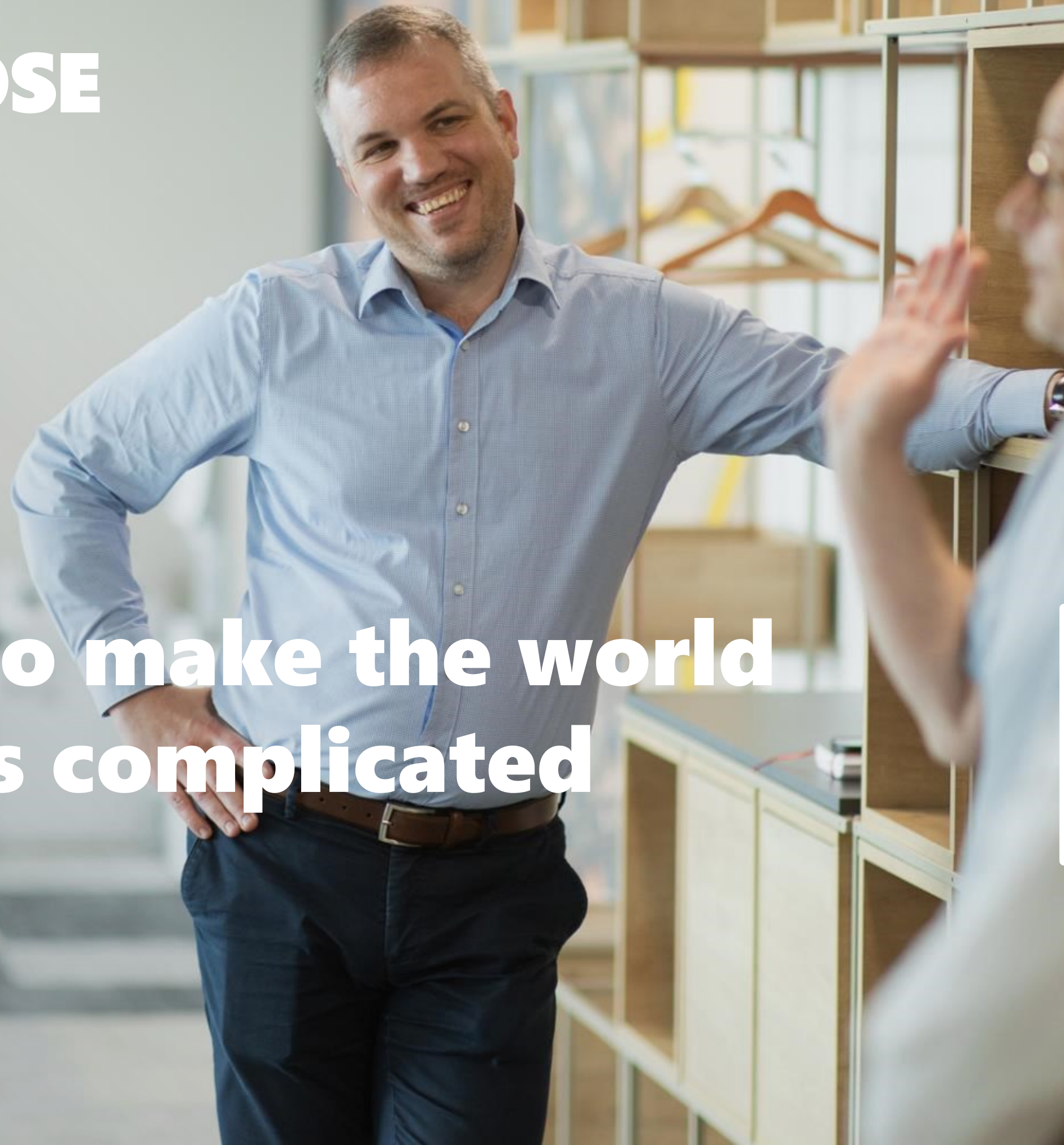
**We exist to make the world
a little less complicated**



**SCAN GLOBAL
LOGISTICS**

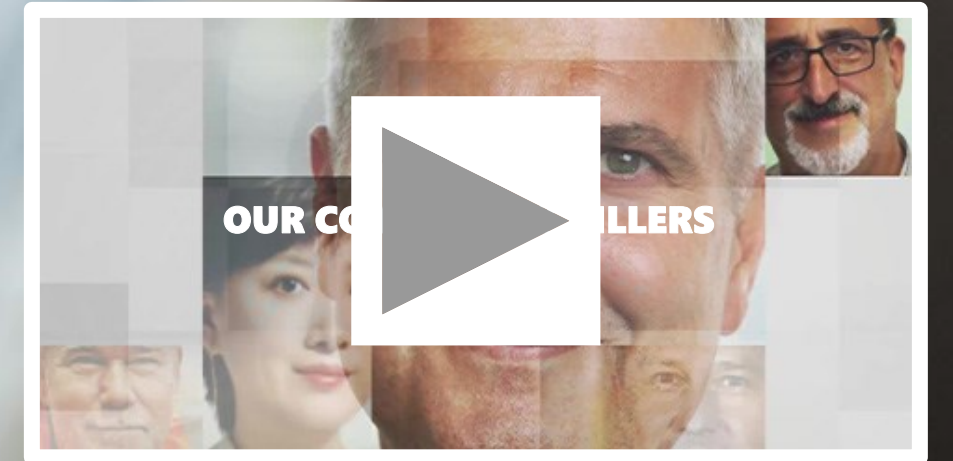
THE FOUNDATION OF SGL

OUR PURPOSE



**We exist to make the world
a little less complicated**

SGL HIGHLIGHT VIDEO 2023



WHO WE ARE

FROM LOCAL ENTREPRENEURIAL ROOTS TO GLOBAL NETWORK FREIGHT FORWARDER



WHO WE ARE

ONE COMPANY ONE BRAND

EMEA NORDICS NORTH AMERICA LATIN AMERICA ASIA PACIFIC

one brand

**SCAN GLOBAL
LOGISTICS**

OUR CULTURAL DNA

TURNING A BOLD BELIEF INTO A PROVEN BUSINESS MODEL

OUR PURPOSE

We exist to make the world a little less complicated

Living in an increasingly interconnected world opens unseen possibilities of moving anything anywhere. But while opportunities are rapidly multiplying, the challenge of finding the right way grows ever more complicated.

Through combining know-how and entrepreneurship, we strive to make the world a little less complicated.

OUR MISSION

We believe that our purpose can best be fulfilled by bringing a human approach to everyone everywhere

By applying a 'can-do-attitude' and staying open to possibilities and our fellow beings, we allow ourselves to level up – as individuals, as an organisation, and as part of society at large.

It makes bringing anything anywhere – whether by air, ocean, rail, or road – meaningful far beyond the final destination.

OUR VIRTUES

-  **Respect**
-  **Entrepreneurship**
-  **Integrity**
-  **Fun**

Four fundamental virtues guide our actions and approach to others, be it customers, suppliers, or each other.

Strongly dedicated to creating the most meaningful workplace within the logistics industry, our virtues lie at the core of who we aspire to be and how we strive to do business while fulfilling our purpose and mission.

OUR CULTURAL DNA

FOUR VIRTUES AT THE BASE OF CREATING A MEANINGFUL WORKPLACE



RESPECT

We don't believe in entitlement, but that **all human beings are equal in worth** no matter who they are or what they do

We don't believe in being flawless, but in **the ability to combine perseverance with innovation** to get things done and learn from our mistakes

ENTREPRENEURSHIP



INTEGRITY

We don't only believe in good intentions, but in **honesty and execution** to have the least possible distance between what we say and what we do



FUN

We don't merely believe in protocols, but in **fostering an informal atmosphere powered by positive energy** for human relationships to prosper



A PEOPLE'S BUSINESS

PEOPLE-CENTRICITY AT THE HEART OF OUR STRATEGY

PURPOSE

**WE EXIST TO MAKE THE WORLD
A LITTLE LESS COMPLICATED**

MISSION

 **WE BRING A HUMAN
APPROACH TO EVERYONE,
EVERYWHERE**

1-3-5 STRATEGY

1 **THE MOST PURPOSE-DRIVEN
& MEANINGFUL COMPANY
WITHIN THE LOGISTICS INDUSTRY**

3 **AMONG THE BEST 3RD
IN LOGISTICS INDUSTRY
ON EARNINGS**


5 **EUR +5 BILLION
IN REVENUE**

VIRTUES

RESPECT 

ENTREPRENEURSHIP 

INTEGRITY 

FUN 

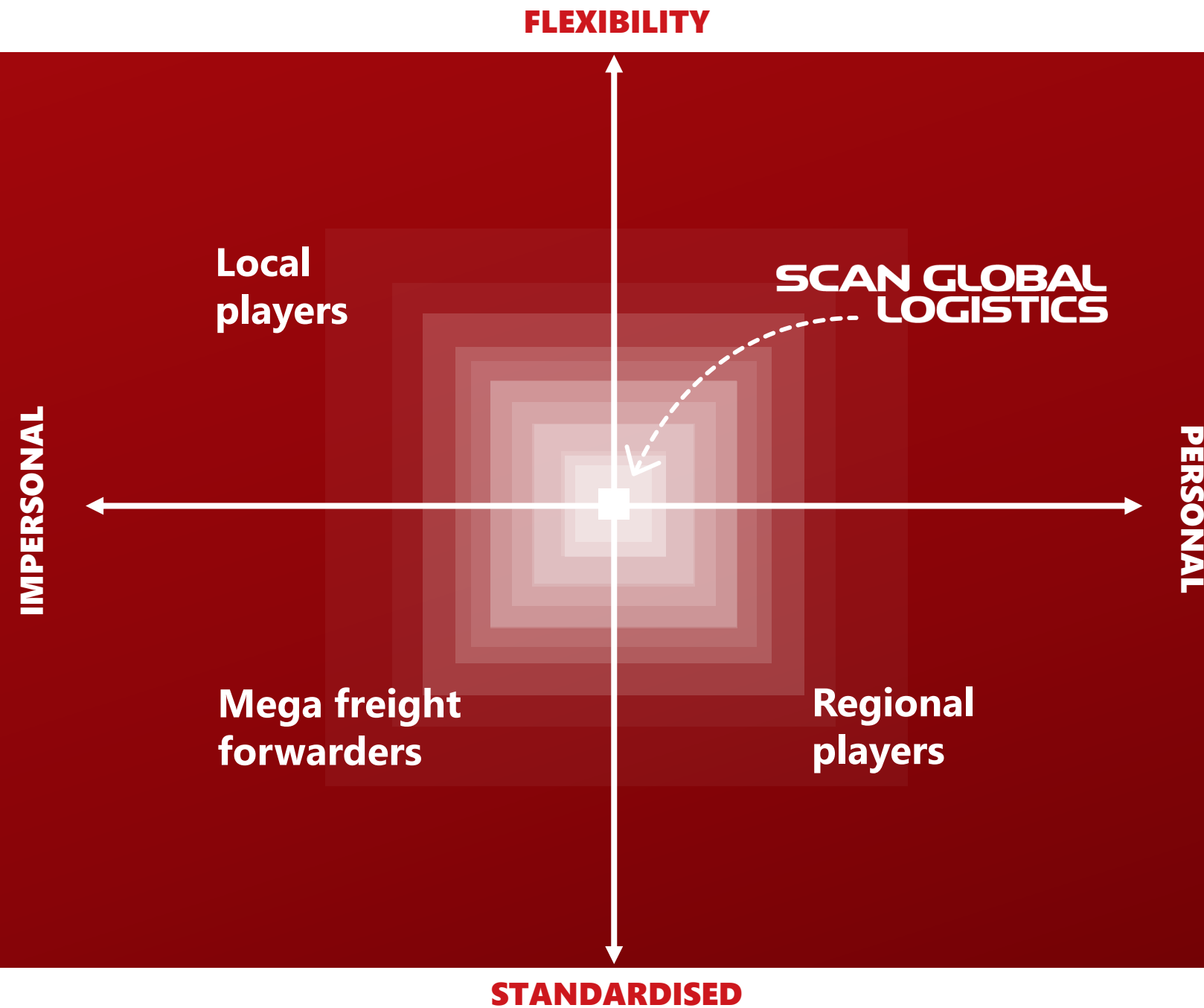
MAKING THE WORLD A LITTLE LESS COMPLICATED

OUR AGILE APPROACH AND MENTALITY IS PERFECTLY SUITED TO NAVIGATE THE COMPLEX WORLD WE LIVE IN

**RED SEA REGIONAL REGULATIONS TRADE-WARS PORT STRIKES VOLATILE MARKETS
FUEL PRICES WAR DROUGHTS ROADBLOCKS CLIMATE CRISIS GLOBAL REGULATIONS
EMISSIONS FEES WORLD ECONOMICS PANDEMICS FLOODINGS PANAMA CANAL
CONGESTIONS RE-ROUTINGS CLIMATE TARGETS CYBER ATTACKS MEDIA SHITSTORMS
GEOPOLITICS SURCHARGES INFRASTRUCTURE CO2 REDUCTIONS ACCIDENTS CONFLICTS
DIVERSITY SoMe TARGETS CHANGING OCEAN ALLIANCES UNCERTAINTY INFLATION**

THE PERFECT SIZE - BIG ENOUGH TO COMPETE, PERSONAL ENOUGH TO CARE

LARGE-SCALE SOLUTIONS AND FLEXIBILITY GO HAND IN HAND



- ✓ **Get the best of two worlds**
We offer the same complete range of solutions available elsewhere, but delivered with personalised service and unprecedented flexibility in an ever-changing market
- ✓ **Growing to grow you**
We grow our business worldwide to help you better grow yours. Where you go, we go
- ✓ **Goods move fast through fast decision-making**
Our employees have the authority to act promptly and are empowered to make fast decisions to ensure you a faster service and an effective supply chain
- ✓ **Your challenges define our solutions**
No two customers or supply chains are alike. Instead, we create solutions and supportive systems that fit your needs and requirements
- ✓ **Up close and personal**
We're not desk-bound; we're where you need us to be. We offer you a long-term partnership, not a volume-based transaction

YOUR CHALLENGES DEFINE OUR ACTIONS

BUILDING TAILORED SOLUTIONS AROUND YOUR BUSINESS



RESPONSIVENESS



**EMPOWERED FAST
DECISION-MAKING**



COLLABORATION



**GLOBAL
FLEXIBILITY**



CUSTOMERS



PROACTIVITY



**COMMITMENT TO
DELIVERING**



**24/7 ACCESSIBLE
LOGISTICS EXPERTS**



RELIABILITY

OUR COMMITMENT TO YOU

WE PROVIDE PEACE OF MIND

**WE SPEAK
TO REALITY,
NO SUGAR-
COATING**

**WE SPEAK
EVERYTHING
BUT
CORPORATE**

**WE DON'T KEEP
YOU WAITING,
WE ACT TODAY
– WITH TOMORROW
IN MIND**

**PARTNER
SHIP**

**WE WILL
CHALLENGE,
BUT NEVER
DESERT YOU**

**YOU GET
ON-THE-SPOT
DECISIONS**

**WE ARE EXPERTS
EMPOWERED
TO GET THINGS DONE**

**A GLOBAL NETWORK,
LOCAL EXPERTISE**

**GLOCAL
APPROACH**

**YOUR CHALLENGES
DEFINE OUR ACTIONS**

**CUSTOMER-
CENTRIC**

**NO CUSTOMERS
ARE ALIKE.
WE BUILD
SOLUTIONS FIT
TO YOUR NEEDS**

**ALL PARTIES ARE
EQUALLY IMPORTANT
TO A SUCCESSFUL
SUPPLY CHAIN**

**SUPPLIER-
CENTRIC**

**STRONG,
PERSONAL AND
PROFESSIONAL
BONDS WITH
OUR SUPPLIERS**

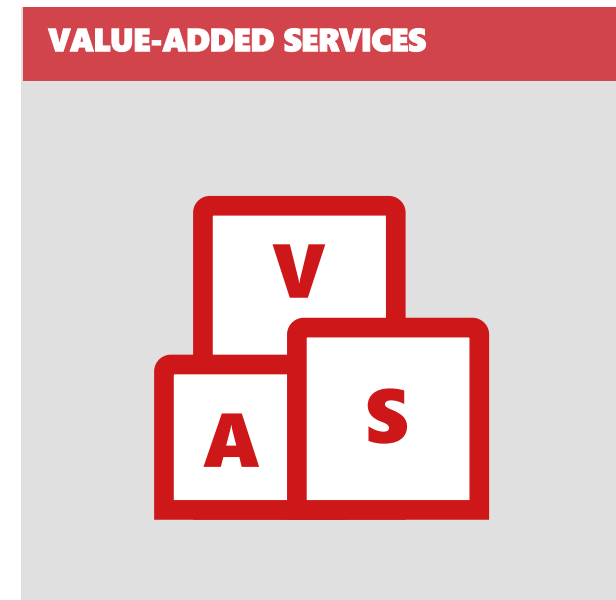
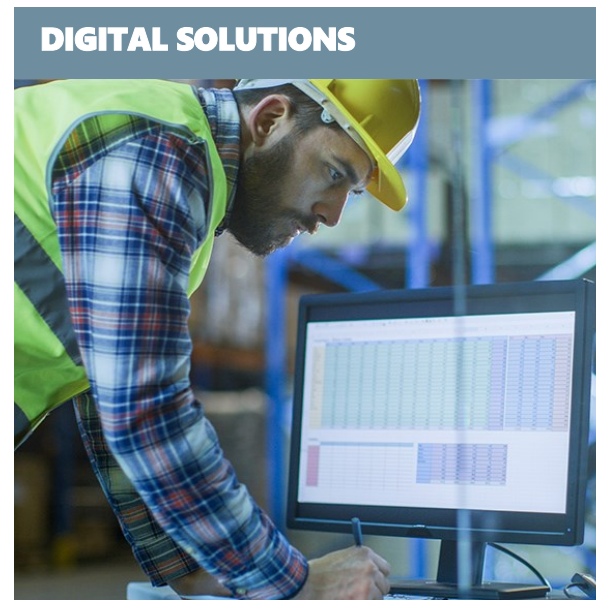
**WHEN OR
WHERE YOU
NEED US,
WE ARE THERE**

**SOLUTIONS
OVER
TALKING**

**STRATEGY ALIGNED
WITH CUSTOMERS
AND CARRIERS**

**FULL
CIRCLE
SUSTAIN
ABILITY**

OUR PRODUCTS, SERVICES & SOLUTIONS



DEEP INDUSTRY KNOWLEDGE

OUR INDUSTRIES

PHARMA & HEALTHCARE



Abbott MÖLNLYCKE HEALTH CARE
Exeltis



FASHION & RETAIL



PRIMARK® LPP
INDITEX adidas
MANGO ECCO

FOOD & ADDITIVES



novonesis Palsgaard®
KMC
Ingredients to grow your business
Danish Crown Nordzucker

ENERGY



Vestas SIEMENS Gamesa
Fred. Olsen Windcarrier GE

GOVERNMENT & DEFENCE




NATO OTAN FORSVARET
DEPARTMENT OF STATE
UNITED STATES OF AMERICA

AID & RELIEF



unicef
WFP World Food Programme World Health Organization

TECHNOLOGY




Hewlett Packard Enterprise ERICSSON
brother SONY
mi xiaomi GoPro

GENERAL MANUFACTURING




MAN Energy Solutions Future in the making VELUX®
Danfoss
ALFA LOMBA ASM

AUTOMOTIVE



BYD VW
PORSCHE Polestar

MARINE & CRUISE LOGISTICS




TORM
DUF fry NORWEGIAN CRUISE LINE

INDUSTRIAL PROJECTS



HITACHI ABB
AngloAmerican fives
SIEMENS Gamesa RENEWABLE ENERGY

AVIATION & AEROSPACE



TERMA® Collins Aerospace

PRINT LOGISTICS



MPS HarperCollins
BARNES & NOBLE BOOKSELLERS 40th Anniversary Diamond Comic Distributors, Inc.

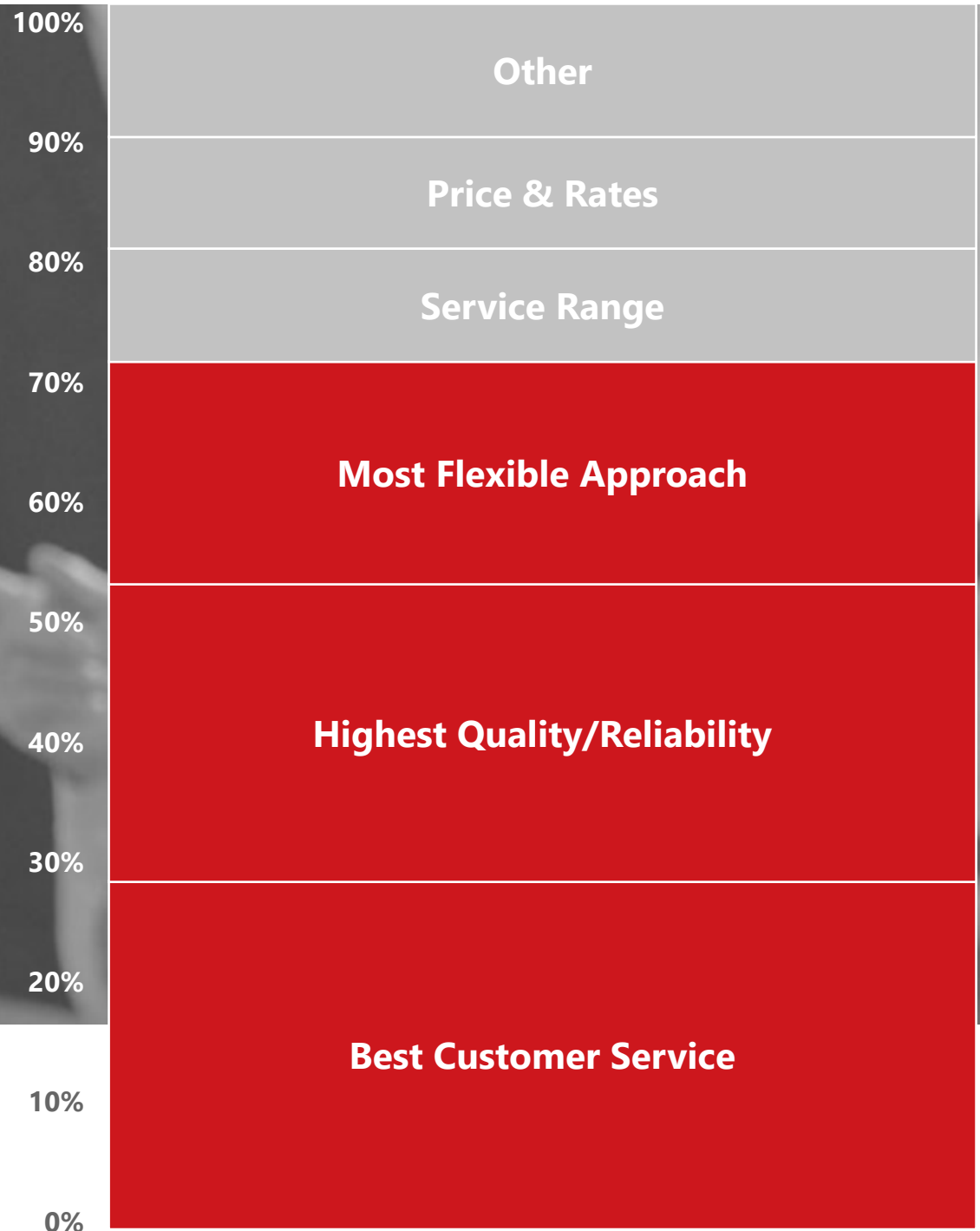
CHALLENGE ACCEPTED

SIZE, DESTINATION, COMPLEXITY DO NOT MATTER



CUSTOMERS CHOOSE US DUE TO OUR FLEXIBILITY, PEOPLE-CENTRICITY AND RELIABILITY

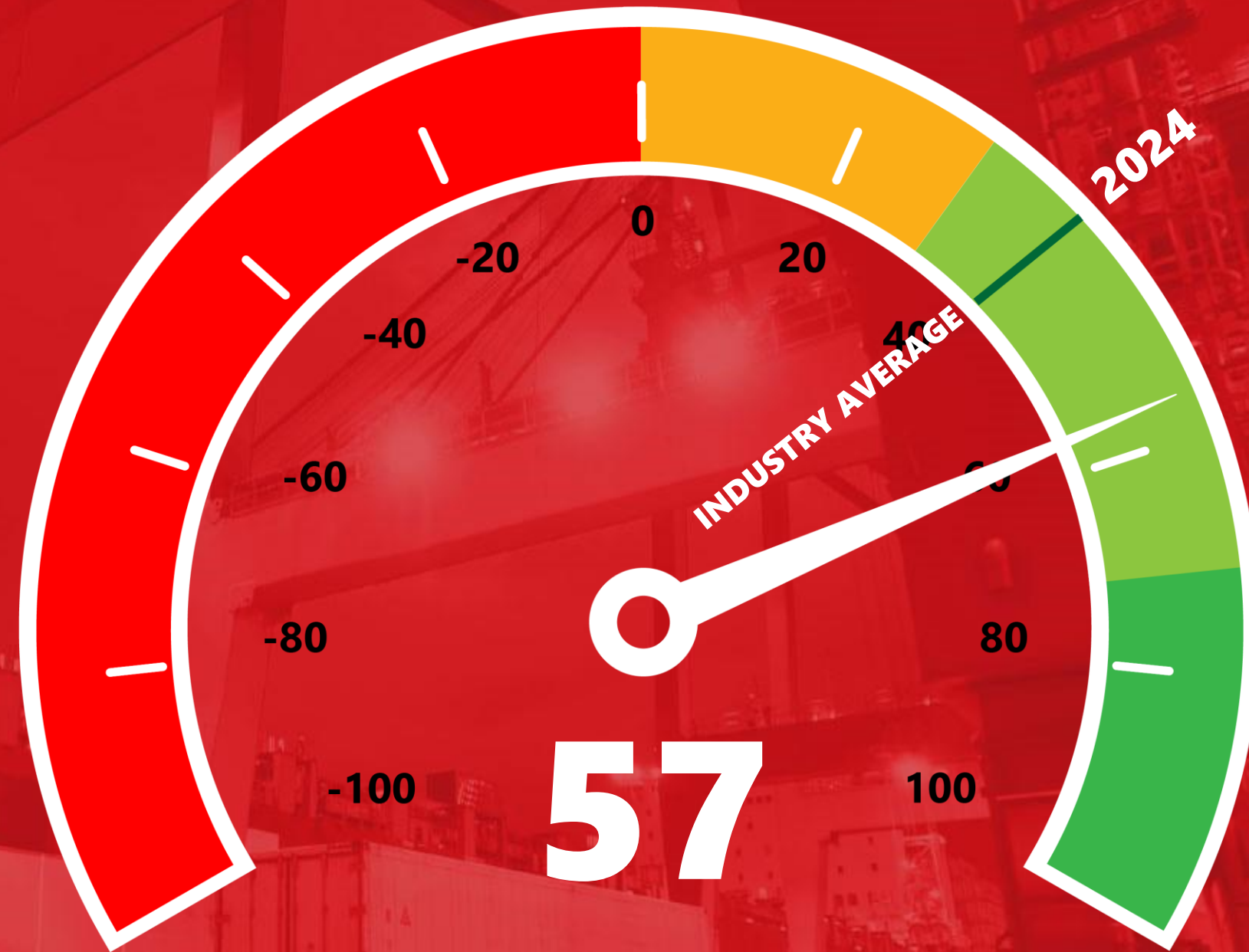
% of mentions Q: What is the top reason you are likely to recommend SGL? 214



Especially in current times where the container market is being disrupted, we need availability outside of normal office hours and a short response time – all this we get from SGL.

Head of Logistics contracting

**DON'T
JUST
TAKE
OUR
WORD
FOR IT**



**NET PROMOTER SCORE
2024**

RELATIONSHIP STATUS

LONG-TERM & HIGHLY COMMITTED



CURRENT TOP25 CUSTOMERS SINCE 2015 **95%** RETENTION



'SGL has a **solution-oriented approach** [...] We pursue the Customer Experience from A-Z as our customers do not care about where a disruption in the supply chain happens. It is therefore vital for us that our suppliers will **go the extra mile and be proactive if disruptions occur.**

Jimmi Paulsen, Alfa Laval

LOW-CARBON LOGISTICS SOLUTIONS

FROM CO2 REDUCTION INTENTIONS TO CONCRETE REDUCTION ACTIONS



E-trucking



TRANSPORTATION ACTION GUIDE

In partnership with IKEA, Scania Group and the Exponential Roadmap Initiative



Sea-Air solutions from Asia to Europe, USA to Australia, China/S.E. Asia to USA



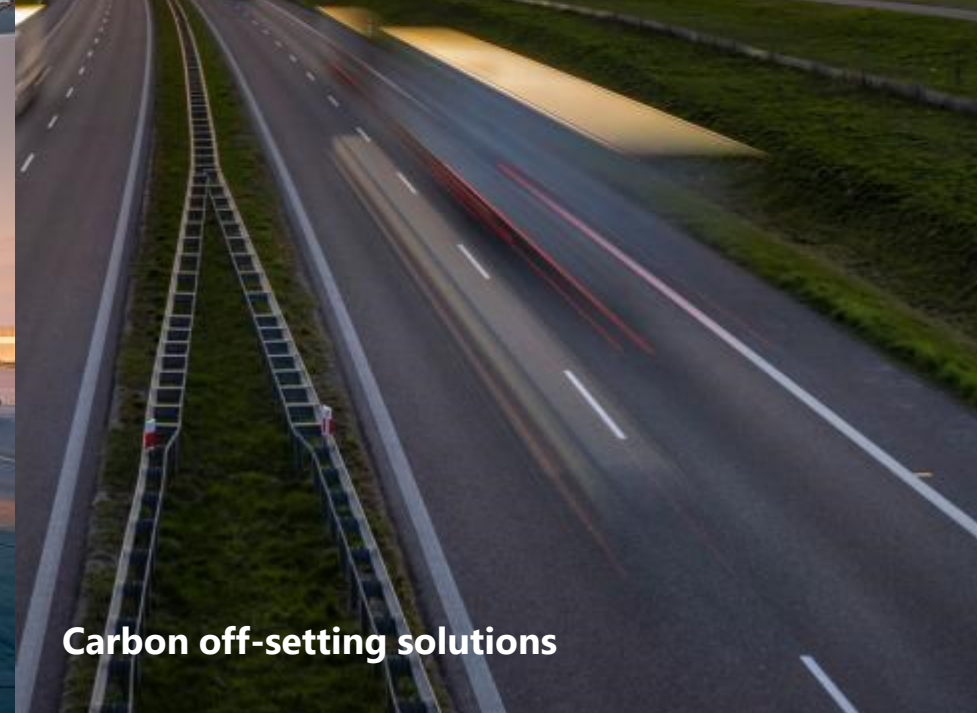
Trucking biofuel



Ocean biofuel



Sustainable Aviation Fuel



Carbon off-setting solutions

REDUCE YOUR CO2 EMISSIONS - FROM REPORTING TO ACTIONS



Low-Carbon Logistics services



CO2 Emissions Report

We create transparency for our customers to see where emissions lie

- ✓ **CO2 Visibility**
Option to include non-SGL logistics providers



Low Emissions Transport

We offer close to zero emitting solutions for different transport modes

- ✓ **E-trucking**
- ✓ **Sustainable Aviation Fuel (SAF)**
- ✓ **Ocean biofuel**



CO2 Reduction Concept

We assess current supply chains, identify reduction opportunities and implement

- ✓ **End-to-end reduction concept**
- ✓ **Investing in CO2 projects**



CO2 Reduction Partnerships

We offer climate partnerships to reduce CO2 emissions every year

- ✓ **Strategic CO2 reduction partnerships**



Sustainable Expert Advisory

We offer industry expert knowledge and external sustainability advice

Stepping into a more sustainable future with MAN Energy Solutions

Decarbonising the supply chain is a joint effort. As a result of our long-standing partnership with MAN Energy Solutions in Denmark, we have initiated a project to test and develop sustainable logistics solutions.



Read about our partnership with MAN Energy Solutions, involving 100% Biofuel

AI-POWERED DIGITAL SOLUTIONS AT YOUR FINGERTIPS

Customise your own solution and make data-driven decisions to optimise your supply chain through mySGL - your single sign-on portal:

- ✓ Customisable views, user profiles and reports
- ✓ Direct access, easy usability and document exchange
- ✓ End-to-end visibility and enhanced real-time predictability
- ✓ Plug & Play implementation and use



Maritime's AI visibility

Predictive ETA



Click image to zoom +

SINGLE SIGN-ON PLATFORM FOR ALL TOOLS

mySGL

mySGL SHIPMENT VISIBILITY
Track & Trace

SCAN BOOK
Book Portal

SCAN RATE
Rate Calculator

SCAN OMS
Purchase Order Management System

DOCUMENT SHARING

SCAN BIZZ
Business Intelligence

SCAN WMS
Warehouse Management

VESSEL SCHEDULES



YOUR CHOICE OUR PROMISE

1 **Peace of mind**
Gain peace of mind knowing we have a range of backup plans to solve any challenge

2 **We don't ask you to fit in with us**
No two customers are alike. We build tailored solutions around your business

3 **Local expertise, global approach**
We keep a global mindset but believe local problems are best solved locally

4 **No waiting game**
Our people are empowered to make fast decisions to provide you with fast service

5 **Investing in cutting-edge technology**
Advanced and intuitive systems to support our people and your business

A man with short, dark hair and a light beard, wearing a light blue button-down shirt, is sitting at a dark table. He is looking directly at the camera with a slight smile. His hands are clasped on the table, and he is wearing a watch on his left wrist. The background is a bright, modern office space with large windows and a grid pattern.

“

**No fast or good solutions
ever came from limitations.
We empower our people
to make decisions fast, so
what can be solved today,
won't wait for tomorrow.**

*Allan Melgaard,
Global CEO & Co-Founder*

**SCAN GLOBAL
LOGISTICS**

UNCOMPLICATE YOUR WORLD »»

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www.scangl.com

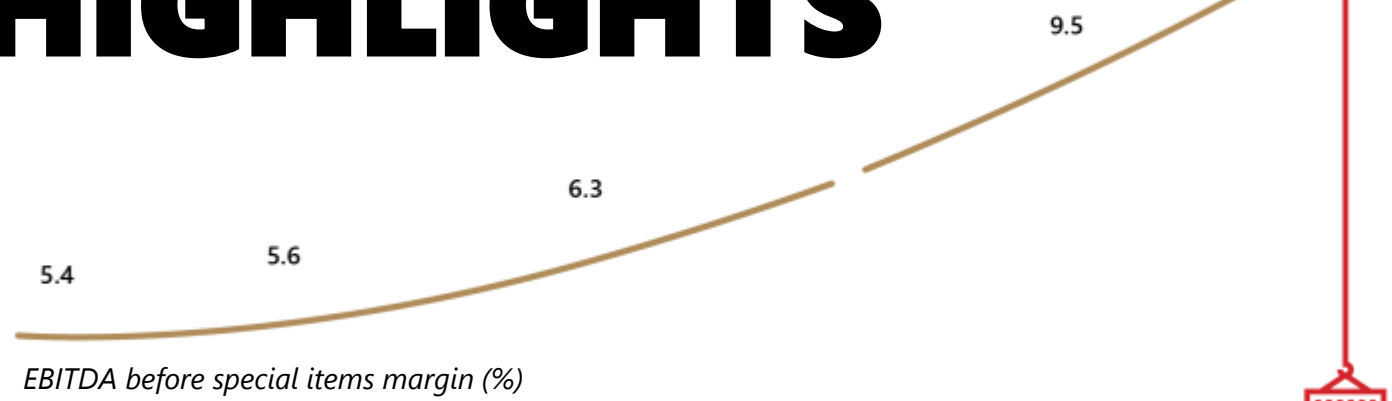
SCAN GLOBAL
LOGISTICS

APPENDIX SLIDES

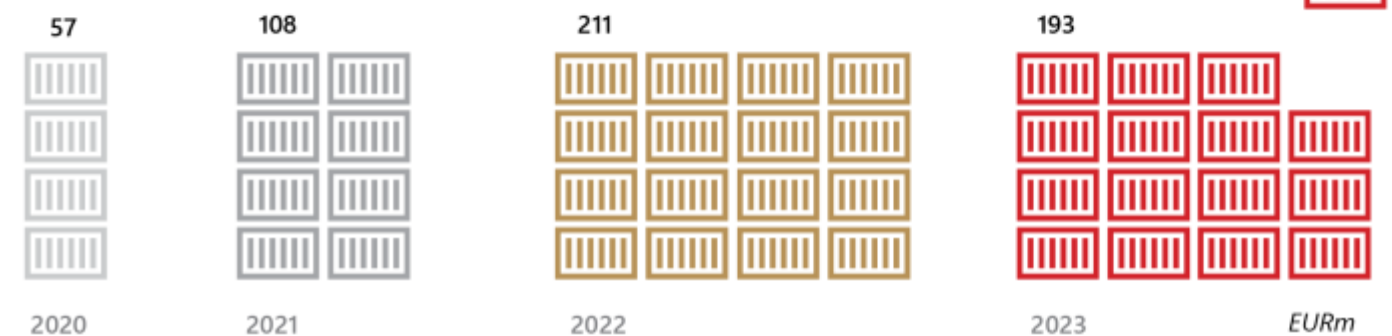


HIGHLIGHTS 2023 – SGLT HOLDING

PERFORMANCE HIGHLIGHTS



EBITDA before special items margin (%)



SOLID EBITDA*

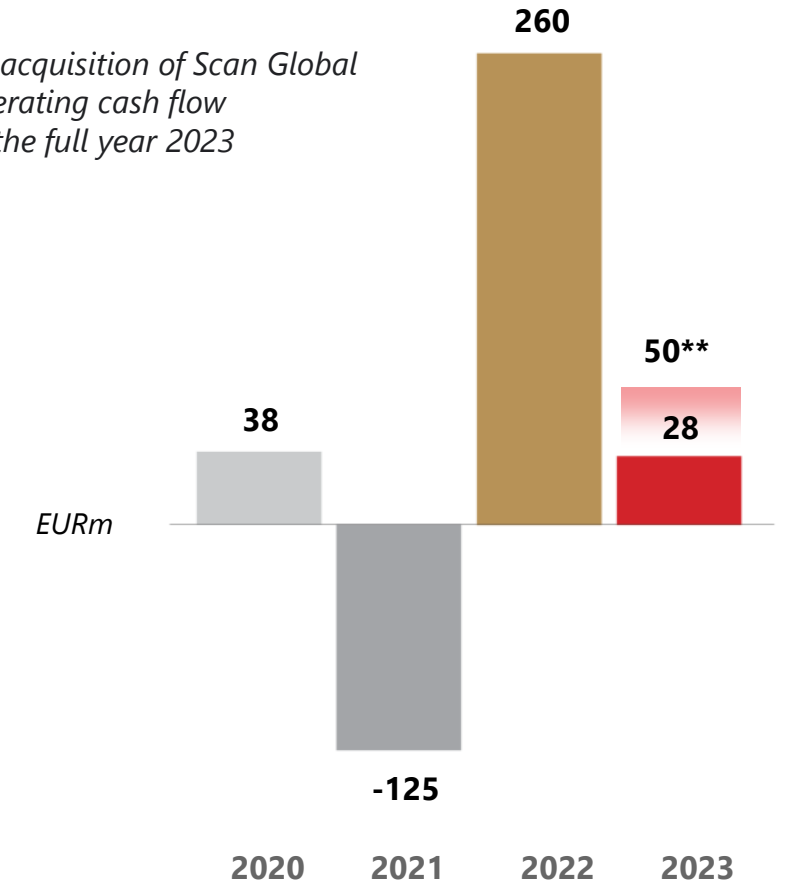
In 2023, SGL Group leveraged on its diverse business model and accomplished an EBITDA* of EUR 193m compared to the all-time high of EUR 211m in 2022.

*Before special items

OPERATING CASH FLOW

The operating cash flow amounted to positive EUR 28m in 2023 despite the challenging environment, following the record year 2022. The operating cash flow in 2023 was negatively impacted by the acquisition of the SGL Group, the development in net working capital and effect of increased financing of bonds.

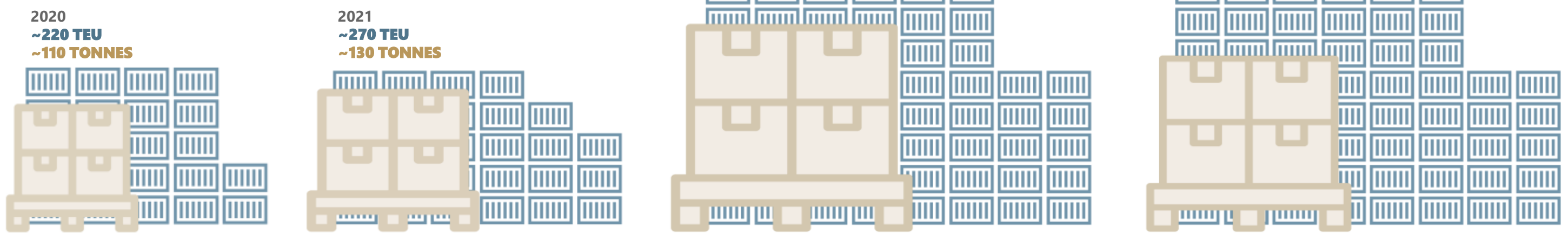
**Excluding costs related to the acquisition of Scan Global Logistics by CVC Funds, the operating cash flow would amount to EUR 50m for the full year 2023



STEADY VOLUMES

Despite the challenging macro- and geopolitical environment, SGL Group was able to maintain ocean freight volumes on par with 2022 through solid ocean performance. Air freight volume experienced solid growth compared to 2020/2021 and only declined 12% compared to 2022 as there was a significant shift from ocean volumes to air freight volumes due to high ocean freight rates.

The development in TEU (Twenty-foot Equivalent Unit) and Tonnes shown below are all reflected in thousands.



STRATEGIC HIGHLIGHTS



A- RATING

Maintained the A- score in our second year of disclosing to CDP (Carbon Disclosure Project), confirming our position in the 'Leadership' category, which recognises companies for implementing best practices on climate action.

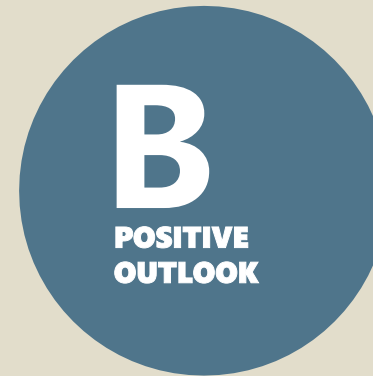
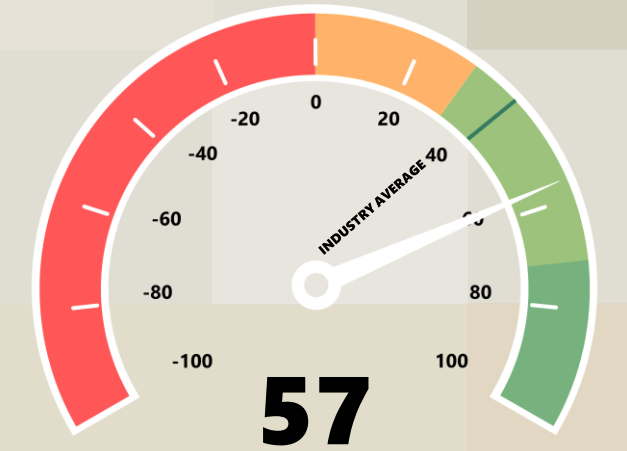


+50 COUNTRIES

SGL continues to progress well on its diverse pipeline of acquisition opportunities and materialised six acquisitions in 2023 (one with closing in 2024), establishing platforms in Switzerland and Portugal, and further strengthening the platforms in Denmark, Germany and the USA. Greenfield activities include geographic expansion to Kenya and Romania. With the combination of acquisitions made and greenfield activities, SGL is now operating in more than 50 countries.

NET PROMOTER SCORE

SGL achieved a best-in-class NPS score of 57 in 2024 compared to both mid-marked peers and the largest freight forwarders.



B RATING

S&P has affirmed 'B' rating and **revised outlook to Positive**. Fitch has affirmed 'B' rating with Stable outlook and rated the Bonds 'B+'.

CVC

NEW MAJORITY SHAREHOLDER

In 2023, SGL was able to announce CVC as the new majority shareholder. CVC supports our ambitious growth strategy and we see CVC as the perfect match for SGL professionally and culturally.

NEW CHAIRMAN

In 2023, SGL was pleased to announce the appointment of Nils Smedegaard Andersen as the new Chairman of the Board.

We see Nils Smedegaard Andersen's impressive and deep industry knowledge and capabilities as a great fit helping us to fulfill SGL's ambitious strategy.



WHO WE ARE

FROM ENTREPRENEURIAL ROOTS TO A GLOBAL NETWORK FREIGHT FORWARDER



1975

Mahé Freight founded

1989

ScanAm Transport founded



2007

Scan Global Logistics is founded after Mahé was acquired by Odin Equity and merged with ScanAm

2008

3 countries (M&As)



2009

Enter into a strategic alliance partnership with TransGroup Worldwide Logistics

2016

SGL Group and TransGroup sold to U.S. private equity firm AEA Investors



2017

Allan Melgaard appointed Group CEO of Scan Global Logistics



2 acquisitions

2018



Defined our purpose and vision together with four key virtues in alignment with employees, suppliers, and customers

- RESPECT
- INTEGRITY
- ENTREPRENEURSHIP
- FUN



2 acquisitions

2019

Launched MQ Survey and 360° cultural fit assessment



4 acquisitions

2020

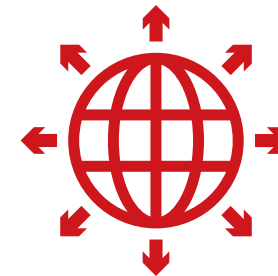
SGL and TransGroup merged under one entity



Introduced a sustainability strategy and published our first standalone sustainability report

2 acquisitions
3 greenfields

2021



Established a global network growth platform to continue greenfield investments and M&As

4 acquisitions
4 greenfields

2022

The extreme growth strategy really took off solidifying our global footprint

11 acquisitions
3 greenfields



2023

7 acquisitions
2 greenfields

CVC acquired a majority shareholding in SGL from current investor AEA, which remains a minority shareholder



Former CEO at Maersk and Carlsberg, Nils Smedegaard Andersen, appointed Chairman of the Board

2024

3 acquisitions
5 greenfields

2025

Established activities in Tanzania.

2027

The most purpose-driven & meaningful logistics company

Among the top third in logistics industry on earnings

EUR +5 billion in revenue

Revenues '23: EUR 2,022m

COMMITTED TO A MORE SUSTAINABLE FUTURE

UN Sustainable Development Goals



1.5°C Supply Chain Leaders

Driving climate action throughout global supply chains



13 CLIMATE ACTION



APPROVED CLIMATE TARGETS BY THE SCIENCE BASED TARGET INITIATIVE

- » Our targets are aligned with the scenario of limiting global warming to 1.5°C
- » We have approved Near-Term, Long-Term and overall Net-Zero Targets across the value chain by 2050

MEMBER OF THE EXPONENTIAL ROADMAP INITIATIVE

- » Member of the subgroup 1.5°C Supply Chain Leaders
- » Committed to cut CO² emissions from transportation among members and business partners by 50-100% within a decade

SUSTAINABILITY RATINGS AND DISCLOSURE

- » Achieved the 'A' score from CDP in 2024 for top environmental performance, confirming our position in the 'Leadership' category which recognises companies for implementing best practices on climate action.
- » EcoVadis – Received a 'GOLD' medal for our sustainability performance in 2024 with a score of 74, ranking us in the top 5% across all companies in all industries

17 PARTNERSHIPS FOR THE GOALS



WHO WE ARE

MORE THAN 45 YEARS OF UNCOMPLICATING THE WORLD OF LOGISTICS

1975

Mahé Freight founded

1989

ScanAm Transport founded

2007

Acquired by Odin Equity, Mahé merged with ScanAm. Scan Global Logistics founded

2009

Entered into a strategic alliance partnership with TransGroup Worldwide Logistics

2016

SGL Group and TransGroup acquired by U.S. private equity firm AEA Investors

2017

Allan Melgaard appointed Global CEO of Scan Global Logistics. Acquired Airlog Group and CrossEurope

2018

Acquired Kestrel Freight and Macca Logistics

2019

Acquired IQS Group, BK Spedition, IC Logistics, and SGL Spain. SGL Express Courier and SGL E-Commerce established as independent companies

2020

Acquired Pioneer and the Air & Ocean activities from Post Nord AB. Established activities in Poland, the Czech Republic, and Cambodia. Introduced a new sustainability strategy and published our first standalone sustainability report

2021

Acquired Werner Global Logistics (Air & Ocean activities), Grupo Contenosa, Orbis Global Logistics, and Horizon International Logistics. Established activities in France, South Africa, Togo, and Benin.

2022

Acquired Trust Forwarding, AFL Logistics, Gelders Forwarding, Advection Logistics, Sea Air Logistics. Established activities in the United Arab Emirates, Sri Lanka and Laos.

2023

Acquired ETS Transport & Logistics, Sand Road Freight, Belglobe Sàrl, 3PL, FLS – Freight & Logistics Solutions, Global Cargo Inc., and GPX. Established activities in Kenya and Romania.

2024

Established activities in Columbia, Argentina, Saudi Arabia, Ireland and Slovakia. Acquisition of ENK Logistics, Blu Logistics Brasil and Foppiani Shipping & Logistics (Italy).

2025

Established activities in Tanzania.

SERVICING YOU FROM +190 OFFICES ACROSS ALL CONTINENTS

GLOBAL PRESENCE

OFFICES	36 NORTH AMERICA	15 LATIN AMERICA	
25 NORDICS		36 ASIA	9 PACIFIC
	72 EMEA		




+190
SGL OFFICES

+90
STRATEGIC
PARTNERS

PREDICTIVE ETA

Maritime AI™ Predictive ETA
18 Apr '24 10:00 PM

1 days to arrival

Transshipment delay +1d late from initial ETA

Transshipment delay SGN

Departure from the TSP is being delayed for vessel **NORFOLK EXPRESS**

Planned departure: 15 Mar '24 10:00 PM → Updated departure: 17 Mar '24 6:20 AM

Route Deviation USNYC

NORFOLK EXPRESS adjusted its route to ensure safety amid current geopolitical challenges in the Red Sea

Initial ETA: 11 Apr '24 0:01 AM → Updated ETA: 18 Apr '24 10:00 PM

Container no. **BEAU2200480**

From POL: **MYPKG** To POD: **USNYC**

Latest Event: **Port call** Vessel: **NORFOLK EXPRESS** 22 Mar '24 10:43 AM

Carrier: **Hapag Lloyd** Current Vessel: **NORFOLK EXPRESS**

SHIPPER TIMES OFFSET (M) SDN BHD MALAYSIA	CONSIGNEE HARPER COLLINS CHRISTIAN PUBLISHING UNITED STATES	TRANSPORT MODE OCEAN	STATUS DEPARTED	LAST EVENT: DEPARTED PORT KLANG 2024-03-01 09:50
GOODS SUMMARY 932 CLL 11,235.1 KG 25,436 CBM	SHIPMENT SERVICE GENERAL	VESSEL NORFOLK EXPRESS	CARRIER HAPAG-LLOYD (HLCU)	ALL EVENTS
SHIPMENT TYPE FCL			ROUTING (CONFIRMED)	DOCUMENTS
REFERENCES EXP 017/24			<ul style="list-style-type: none"> PORT KLANG (MYPKG) ETD: 2024-03-01 PORT KLANG (MYPKG) ETD: 2024-03-15 NEW YORK, NY (USNYC) ETA: 2024-04-15 NEW YORK, NY (USNYC) ETA: 2024-04-15 	CUSTOM FIELDS
HBL KUL35100580				ADD TO WATCH LIST
SGL SHIPMENT NO. KUL35100580				See booking in ScanView
CONTAINERS BEAU2200480 20DC	DEPARTED	932 CLL 11,235.1 KG 25,436 CBM	LIVE TRACKING	See booking in ScanBook

EXCEPTIONS
INSIGHTS
SCREENSHOT